

**SIMON FRASER UNIVERSITY/INDUSTRY LIAISON OFFICE
SUMMARY OF ACHIEVEMENTS 2004/05**

During the reporting period of April 1, 2004 - March 31, 2005, the University/Industry Liaison Office (UILO) at Simon Fraser University achieved the following outcomes:

ACTIVITY	NUMBER
<i>TECHNOLOGY DISCLOSURES</i>	
New technology disclosures 2004/05	25
Technology disclosures reported to UILO in 2004/05	10
Total technology disclosures 2004/05	35
Total disclosures to date (1985 - 2005)	471
<i>INTELLECTUAL PROPERTY MANAGEMENT</i>	
Patent applications filed by UILO 2004/05	26
Patent applications donated to UILO 2004/05	66
Total patent applications 2004/05	92
Patent applications filed to date (1985 - 2005)	281
Technologies for which patent applications have been initiated	121
New patents issued to UILO 2004/05	3
Issued patents donated to UILO 2004/05	14
Patents issued to date (1985 - 2005)	83
Patents abandoned to date (1985 - 2005)	18
Patents in good standing	65
<i>COMMERCIALIZATION OF TECHNOLOGIES</i>	
New technology assignment and revenue sharing agreements	8
New license agreements 2004/05	1
New license options 2004/05	1
License agreements signed to date (1985 - 2005)	61
License agreements in force	45
Technologies sold/ assigned 2004/05	14
Technologies sold/ assigned to date (1991-2005)	25
Other revenue-generating technology transfer agreements 2004/05	26
Material transfer agreements 2004/05	5
<i>BUSINESS DEVELOPMENT</i>	
Spin-off companies incorporated/formed 2004/05	1
Active spin-off companies	44
Total spin-off companies formed	70

ACTIVITY	NUMBER
Spin-off companies in which SFU/SFUV holds equity	30
Gross revenues 2004/05	\$342,984
Cumulative total gross revenues (1991-2005)	\$3,205,748
Investment in spin-offs facilitated by UILO 2004/05	\$9,102,000
Cumulative total facilitated investment in spin-offs (1997-2005)	\$60,059,073
<i>PROTOTYPE DEVELOPMENT FUND</i>	
Applications to Prototype Development Fund 2004/05	15 = \$300,393
Applications to Prototype Development Fund - funded	12 = \$202,033
<i>MARKET STUDIES</i>	
Market studies completed 2004/05	8
Market studies completed to date (1985-2005)	59
<i>RESEARCH PROPOSALS, GRANTS AND CONTRACTS</i>	
Research funding proposals facilitated by UILO	20
Commercialization grants awarded 2004/05	4 = \$440,805
Industry-sponsored research grants	24 = \$840,900
Industry-sponsored research contracts	26 = \$1,273,214
<i>SCIENCE & TECHNOLOGY AWARENESS/PUBLIC RELATIONS</i>	
Committees on which staff maintained membership	34
Corporate boards of directors on which staff served	5
Exhibits and trade shows in which staff participated	5
Speaking engagements/presentations by staff	25
Conferences and special events organized/sponsored by UILO	30
Meetings/seminars/conferences/trade missions attended	93
Visits to/from educational/tech. transfer institutions/organizations	49
<i>PUBLICITY/COMMUNICATIONS</i>	
Media articles/stories generated	18
Publicity instruments written/developed/distributed	10