

Tutorial 9. Auctions.

Question 1. Suppose a variable V is uniformly distributed between zero and one. What is the probability that a V drawn from this distribution will be smaller than 0.7? If we draw two V 's from this distribution, what is the probability that both will be smaller than 0.7? What is the probability that three V 's drawn from the distribution will be smaller than 0.7?

Problem 1. There are three buyers, interested in a private value object. Their names are Alfred, Ben, and Chloe. Their actual valuations are $V_A = 0.8$, $V_B = 0.3$, and $V_C = 0.5$. All three know that the valuations are independent and are drawn from a uniform distribution between zero and 1.

- a) Describe optimal bidding strategies in an English auction. What will be the outcome?
- b) What will be the outcome of a second-price sealed-bid auction?
- c) Find symmetric linear Bayesian-Nash equilibrium of a first-price sealed-bid auction in which all buyers bid a fixed proportion α of their true valuations.
- d) What will be the outcome of a Dutch auction?

Problem 2. A seller has an object and he knows that there are five buyers interested in the object. The valuations are uniformly distributed on $[0; 1]$. Buyers' valuations are private information. What auction format would you recommend to use? (*Hint: compare expected revenue from all four standard auctions.*)