

Mohamad DOLATSHAH

LOCATION: Burnaby, Canada

WEBSITE: [sfu.ca/ mdolatsh/](http://sfu.ca/mdolatsh/)

EMAIL: mdolatsh@sfu.ca

LINKEDIN: [linkedin.com/in/mohamad-dolatshah/](https://www.linkedin.com/in/mohamad-dolatshah/)

PHONE: +1-604-710-1261

SKILLS

Programming Languages | Python, R, C, C++, CUDA, SQL, CQL, Java (basic)

Data Science | Spark, Hadoop, Hive, SparkSQL, Cassandra, Tableau, Trifacta, Keras, TensorFlow, Microsoft Azure, IBM Watson, Amazon Web services, Jupyter, Pandas, WEKA, MATLAB

Database Technologies | MySQL, Oracle, PostgreSQL, Microsoft SQL Server, SQLite, MongoDB, OrientDB, Neo4j

WORK EXPERIENCE

Data Scientist, Part-time

Mar 2018 - Sep 2018

[Traction on Demand](#), Vancouver, Canada

- Built data pipeline to extract and map different sources of information related to customers and employees resulted in 800% speedup in data collection.
- Designed machine learning models for customer lifetime value (LTV) analysis, Sales lead scoring, customer churn prediction, project assignment and etc, using **Pandas**, **Scikit**, **Tensorflow**, **Keras** in order to increase profitability and throughput.

Research Assistant, Full-time

Sep 2016 - Sep 2018

[SFU Data Science Laboratory](#), Vancouver, Canada

- Explored a variation of the typical active learning setting where a learning algorithm is able to interactively query the user to obtain the desired label for training data.
- Developed an intelligent system that would reduce the cost of manually obtaining labels with the estimation error up to $3\times$ smaller than the existing methods resulted in publishing a paper titled CLEANING CROWDSOURCED LABELS USING ORACLES FOR SUPERVISED LEARNING in **VLDB 2019** conference.

CEO & Founder, Part-time

Jun 2013 - Present

Zirend.com

- Manage an online outsourcing marketplace which allows employers to post projects for freelancers. Created by **Django**(**Python** MVC web framework), ZIREND lets anyone to post works to get done by thousands of active skilled users.

Research Assistant, Full-time

Jul 2015 - Jul 2016

[IUST Data Mining Laboratory](#), Tehran, Iran

- Proposed a new indexing method for data mining which decreases search time by more than 50% resulted in publishing a paper titled BALL*-TREE: EFFICIENT SPATIAL INDEXING FOR CONSTRAINED NEAREST-NEIGHBOR in **ICMSCE 2016** conference.

Founder & Software Manager, Part-time

Apr 2015 - Jul 2015

[Elexir](#)

- Used **Neo4j** for handling user relations and **MongoDB** for document-based objects in a social network mobile app, resulted in cutting the access time in half compared to traditional RDBMS.

Database Manager, Full-time
Emersun Industries Co, Tehran, Iran

Apr 2014 - Jul 2014

- Refined the pipeline for data transmission between two **Microsoft SQL Server** databases in one of the biggest manufacturer of home appliances in middle-east led to reducing the human effort.

PROJECTS

- **Pattern Recognition in the 2016 Presidential Election:** Leveraged natural language processing (NLP) and pattern recognition in top candidates tweets along with statistical test of the **null hypothesis** in **Pandas**.
- **Re-indexing Model for Webpage Crawler:** Performed a **Monte Carlo** study for the Update Rate of webpages using **Poisson** distribution and maximum-likelihood estimation (MLE).
- **Spark Image Clustering:** Applied exploratory Data Analysis (EDA) and visualization in **matplotlib** along with implementation of the **k-means** algorithm on a real dataset using **Spark**(PySpark) on **Databricks** Cloud Computing framework.
- **Analyzing NASA Server Logs:** Examined the [NASA web server logs](#) using **HDFS** clusters in order to analyze the **Pearson** correlation between features in **SparkSQL**.
- **Deep Feature Selection and Classification:** Used ensemble **feature engineering** and cross validation in **Matlab** for a Deep Belief Network(DBN) resulted in %71 accuracy.
- **Customer Lifetime Value (LTV) Analysis:** Calculated LTV values along with training supervised learning models to predict important customers based on behavioral features using **KaplanMeier** estimator resulted in increasing profitability by 77%.
- **Churn Rate Prediction:** Conducted **Data Wrangling** on business order information in order to predict if a sales lead is going to be converted, by training a LSTM(Long short-term memory) neural network model based on **Weibull distribution**.
- **Customer Activity Forecast:** Predicted if a customer is going to be inactive for a window of time by feeding CRM cycle history to a **Recurrent Neural Network(RNN)** by 96% accuracy.

EDUCATION

SEP 2016 - SEP 2018	Master's (M.Sc.) in Computing Science Simon Fraser University (SFU), Vancouver, Canada Courses: Data Science, Machine Learning, Big Data Programming Database Systems, Data/Knowledge-Base, Algorithm Design GPA: 3.8
SEP 2011 - AUG 2016	Bachelor of Science (B.Sc.) in Computing Engineering Iran University of Science and Technology (IUST), Tehran, Iran Awards: Golden Medalist in ACM contest Outstanding BSc student for 2 semesters

ACTIVITIES

<i>November 2014</i>	Conference Committee, Lecture Presenter PyCon 2014 , Tehran, Iran Organized the largest gathering for the Python community in country along with holding a workshop about Django .
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