

BUS 417-3 INSTRUCTIONS FOR PRESENTATION WRITEUPS

THE GROUP PRESENTATIONS HAVE A 30% WEIGHT IN THE TOTAL SCORE:

-- EACH INDIVIDUAL GROUP MEMBER CAN EITHER:

1) DO A WRITEUP FOR THEIR PART OF THE GROUP PRESENTATION
15% maximum for the Group presentation + 15% maximum for the individual writeup

2) OPT NOT TO DO A WRITEUP:
20% maximum (out of 30%) for the Group presentation.

– **Each group member** providing a writeup for their part of the group presentation will make an individual, not group, submission.

-- A writeup will be a summary of what was contained in the slides for each part of presentation and an elaboration of the discussion that took place during the presentation. **There is no need to provide more information than what is covered in the slides**, though it would be helpful for those that did a company presentation to provide any financial statement updates, e.g., a more recent 10-Q, that have been filed since the presentation date. Similarly, it would be helpful for those doing the sector component to include information about significant developments occurring after the presentation date.

– There is **no limit** on the number of exhibits that are reproduced from the slides, e.g., it is expected that the financial statements will be included in the writeup for companies.

– **ANALYSIS OF THE RELEVANT INFORMATION IN THE FINANCIAL STATEMENTS IS RECOMMENDED.** It is not necessary to do a line-by-line analysis, only to identify the important financial statement items that impact the relative valuation.

– **THE WRITEUP IS DUE BY THE DATE OF THE FINAL EXAM THOUGH IT IS RECOMMENDED THAT THE WRITEUP BE SUBMITTED PRIOR TO THAT DATE TO AVOID OVERLAP WITH THE TIME ALLOTTED FOR DOING THE FINAL.**

– **THE GROUP WRITEUP is to be submitted to poitras7@sfu.ca on or before the final exam deadline.**