

**Table 8-p Operating Cash Flows before Securities Trading, Ford Motor, 2000-2002**

**NOTE 18. OPERATING CASH FLOWS BEFORE SECURITIES TRADING**

The reconciliation of net income/(loss) to cash flows from operating activities before securities trading is as follows (in millions):

	2002		2001		2000	
	Automotive	Financial Services	Automotive	Financial Services	Automotive	Financial Services
Net income/(loss) from continuing operations	\$ (987)	\$ 1,271	\$ (6,155)	\$ 806	\$ 3,664	\$ 1,792
Depreciation and special tools amortization	4,897	10,240	4,999	10,164	5,087	9,059
Impairment charges (depreciation and amortization)	-	-	3,828	-	1,100	-
Amortization of goodwill, intangibles	21	19	299	43	305	42
Net losses/(earnings) from equity investments in excess of dividends remitted	134	13	845	(5)	86	17
Provision for credit/insurance losses	-	3,276	-	3,661	-	1,957
Foreign currency adjustments	51	-	(201)	-	(58)	-
Loss on sale of business	519	-	-	-	-	-
Provision for deferred income taxes	(1,377)	595	(2,242)	538	706	1,449
Decrease/(increase) in accounts receivable other current assets	2,570	(2,499)	1,201	(813)	(523)	(1,049)
Decrease/(increase) in inventory	(650)	-	1,122	-	(1,369)	-
Increase/(decrease) in accounts payable and accrued and other liabilities	3,971	2,681	4,729	(969)	2,444	1,267
Other	338	(221)	(969)	(253)	567	(156)
Cash flows	\$ 9,487	\$ 15,375	\$ 7,456	\$ 13,172	\$ 12,009	\$ 14,378

We consider all highly liquid investments with a maturity of three months or less, including short-term time deposits and government, agency and corporate obligations, to be cash equivalents. Automotive sector cash equivalents at December 31, 2002 and 2001 were \$4.4 billion and \$3.3 billion, respectively; Financial Services sector cash equivalents at December 31, 2002 and 2001 were \$5.3 billion and \$2.2 billion, respectively.