

# Utility Maximization Steps

MPP 801 Fall, 2007

## The MRS and the Cobb-Douglas

Consider a two-good world,  $x$  and  $y$ . Our consumer, Skippy, wishes to maximize utility, denoted  $U(x, y)$ . Her problem is then to Maximize:

$$U = U(x, y)$$

subject to the constraint

$$B = p_x x + p_y y$$

Unless there is a *Corner Solution*, the solution will occur where the highest indifference curve is tangent to the budget constraint. Equivalent to that is the statement: *The Marginal Rate of Substitution equals the price ratio*, or

$$MRS = \frac{p_x}{p_y}$$

This rule, combined with the budget constraint, give us a two-step procedure for finding the solution to the utility maximization problem.

First, in order to solve the problem, we need more information about the *MRS*. As it turns out, every utility function has its own *MRS*, which can easily be found using calculus. However, if we restrict ourselves to some of the more common utility functions, we can adopt some short-cuts to arrive at the *MRS* without calculus.

For example, if the utility function is

$$U = xy$$

then

$$MRS = \frac{y}{x}$$

This is a special case of the "Cobb-Douglas" utility function, which has the form:

$$U = x^a y^b$$

where  $a$  and  $b$  are two constants. In this case the marginal rate of substitution for the Cobb-Douglas utility function is

$$MRS = \left(\frac{a}{b}\right) \left(\frac{y}{x}\right)$$

regardless of the values of  $a$  and  $b$ .

## Solving the utility max problem

Consider our earlier example of "Skippy" where

$$\begin{aligned} U &= xy \\ MRS &= \frac{y}{x} \end{aligned}$$

Suppose Skippy's budget information is as follows:  $B = 100, p_x = 1, p_y = 1$ . Her budget constraint is

$$\begin{aligned} B &= p_x x + p_y y \\ 100 &= x + y \end{aligned}$$

## Step 1 Set MRS equal to price ratio

$$\begin{aligned}MRS &= \frac{p_x}{p_y} \\ \frac{y}{x} &= \frac{1}{1} \\ y &= x\end{aligned}$$

this relationship must hold at the utility maximizing point.

## Step 2 Substitute step 1 into budget constraint

Since  $y = x$ , the budget constraint becomes

$$\begin{aligned}100 &= x + y \\ &= x + x \\ &= 2x\end{aligned}$$

Solving for  $x$  yields

$$x = \frac{100}{2} = 50$$

Therefore

$$y = 50$$

and

$$u = (50)(50) = 2500$$

## Change the price of $x$

Now suppose the price of  $x$  falls to 0.5 or 1/2. Re-do steps 1 and 2,

$$\begin{aligned}MRS &= \frac{p_x}{p_y} \\ \frac{y}{x} &= \frac{0.5}{1} = \frac{1}{2} \\ y &= \frac{1}{2}x\end{aligned}$$

Substitute this new relationship into the budget constraint

$$\begin{aligned}100 &= x + y \\ 100 &= x + \frac{1}{2}x \\ 100 &= 1.5x \\ x &= \frac{100}{1.5} = 66.7 \\ y &= 33.3\end{aligned}$$

## General Solution to Cobb-Douglas Utility

Using the general form of the Cobb-Douglas

$$U = x^a y^b$$

where

$$MRS = \frac{ay}{bx}$$

and the budget constraint in the form

$$B = p_x x + p_y y$$

where the price ratio is  $p_x/p_y$ , the first rule of utility maximization yields

$$\begin{aligned} MRS &= \frac{p_x}{p_y} \\ \frac{ay}{bx} &= \frac{p_x}{p_y} \\ y &= \frac{b}{a} \frac{p_x}{p_y} x \end{aligned}$$

Substituting into the budget constraint yields

$$\begin{aligned} B &= p_x x + p_y \left( \frac{b}{a} \frac{p_x}{p_y} x \right) \\ B &= p_x x + \frac{b}{a} p_x x \\ B &= \left( \frac{a+b}{a} \right) p_x x \quad (\text{see footnote for algebra}) \\ x^* &= \left( \frac{a}{a+b} \right) \frac{B}{p_x} \end{aligned}$$

Similarly, we can find  $y$  by the same method, which gives us

$$y^* = \left( \frac{b}{a+b} \right) \frac{B}{p_y}$$

The solutions for  $x$  and  $y$  are called the consumer's DEMAND FUNCTIONS.

Note that in our first example where  $U = xy$ , the values of  $a$  and  $b$  are  $a = b = 1$  substituting into  $x^*$  and  $y^*$  we get

$$\begin{aligned} x^* &= \left( \frac{1}{1+1} \right) \frac{B}{p_x} \\ x^* &= \frac{B}{2p_x} \end{aligned}$$

and

$$y^* = \frac{B}{2p_y}$$

Use the values of  $p_x, p_y$ , and  $B$  to test to see if these equations give you the solutions in example One.

If we substitute the answers back into the utility function, we get

$$\begin{aligned} U &= xy = \left( \frac{B}{2p_x} \right) \left( \frac{B}{2p_y} \right) \\ U &= \frac{B^2}{4p_x p_y} \end{aligned}$$

This gives you the utility number directly from the budget and prices. If you re-arrange this expression to get  $B$  by itself, you get

$$B = \sqrt{4p_x p_y U}$$

You can use this equation to calculate the amount of budget is needed if you know prices AND the desired utility number (Helpful for CV and EV)

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<sup>0</sup>The trick used here is as follows:

$$\begin{aligned} x + \frac{b}{a}x &= \frac{a}{a}x + \frac{b}{a}x \\ &= \left( \frac{a}{a} + \frac{b}{a} \right) x \\ &= \frac{a+b}{a}x \end{aligned}$$