



OFFICE OF THE ASSOCIATE VICE-PRESIDENT, ACADEMIC

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MEMORANDUM

ATTENTION	Senate	DATE	March 4, 2016
FROM	Mark Lechner, Acting Chair Senate Committee on Undergraduate Studies	PAGES	1/2
RE:	Beedie School of Business (SCUS 16-12)		

For information:

Acting under delegated authority at its meeting of March 3, 2016 SCUS approved the following curriculum revisions effective Fall 2016.

1. Description and prerequisite change for BUS 311, 340, 341
2. New Course Proposal: BUS 217W-3, Critical Thinking in Business
 - W designation (Fall 2017)
3. Prerequisite change for BUS 360W (Fall 2017)
4. Admission requirement changes to the Major program (Fall 2017)
5. Lower division requirement changes to the (Fall 2017):
 - Business Major
 - Business Honours
 - Business (with Term at the Segal Graduate School of Business) Honours
 - Business and Communication Joint Major
 - Business and Economics Joint Major
 - Business and Economics Joint Honours
 - Business and Geography Joint Major
 - Business and Psychology Joint Major
 - Information Systems in Business Administration and Computing Science Joint Major
 - Interactive Arts and Technology and Business Joint Major (BA or BBA)
 - Interactive Arts and Technology and Business Joint Major (Bachelor of Science)
 - Programs
 - Molecular Biology and Biochemistry and Business Administration Joint Major (BSc)
 - Molecular Biology and Biochemistry and Business Administration Joint Honours (BSc)
 - Sustainable Business Joint Major



MEMORANDUM

ATTENTION Senate Committee on Undergraduate Studies
FROM Andrew Gemino, Associate Dean Undergraduate Programs
RE: Beedie Materials for upcoming SCUS meeting
DATE February 22, 2016

The Undergraduate Curriculum Committee in the Beedie School of Business has approved the following:

Fall 2016 Changes:

1. Course Change: BUS 311 prerequisite change
2. Course Change: BUS 340 prerequisite change
3. Course Change: BUS 341 prerequisite change

Fall 2017 Changes:

4. New Course Proposal: BUS 217W Critical Thinking in Business
5. Course Change: BUS 360W prerequisite change
6. Program Change: Admission to Business programs
7. Program Change: Lower-division requirements for Business programs

Would you please place these items on the March 3, 2016 Senate Committee on Undergraduate Studies Agenda?

Sincerely,

Andrew Gemino, Associate Dean
Beedie School of Business

COURSE SUBJECT	BUS	NUMBER	311	TITLE	Introduction to Managerial Accounting and Financial Management
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INSTRUCTIONS (OVERALL):

1. Using Microsoft Word draft changes using the following guideline. Paste in box below.
2. Rationale must be included. If more space is needed than provided below, please use the provided text box on page 2 of this document.
3. Indicate term = Fall, Spring, Summer

TYPE OF CHANGES RECOMMENDED

Please type 'X' for the appropriate revision(s):

	Course number	Credit	Title	X	Description	X	Prerequisite	Deletion
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WORDING/DESCRIPTION EDITS

1. Indicate deleted or changed text using strikethrough.
2. Indicate added or new text using underline.
3. Equivalent courses: preclusion statement should read:
 - a. Students with credit for x cannot take y for further credit.

Builds on fundamental concepts introduced in financial accounting and examines a variety of tools and techniques used by managers to operate a business. Introduces the principles, concepts, and techniques of financial management, with an emphasis on financial managers, financial markets, and investment decisions. Prerequisite: Prerequisite: This course is only open to students admitted to the Business Administration Minor between Fall 2012 – Summer 2016 and who have credit for BUS 251 and 60 units, OR to students admitted to the Business Administration Minor Fall 2016 – onwards and who have credit for BUS 251, 60 units, and prerequisite or corequisite BUS 200. Only open to students in the Business Minor program.

SAMPLE

POL 223 ~~Canadian-American~~ Political Economy (3)

~~An introductory study of America's Canada's~~ political economy, stressing the interrelated nature of Canada's economic and political life. ~~The course~~ Focuses on current economic problems and policies, taking into account the geographical, historical and political environments. Topics include the resource and industrial structures, research and development, the public sector, fiscal and monetary policy, the role of the state, trade and foreign ownership, energy, regional disparity, corporate concentration and the political economy of federalism.

~~This course is identical to CNS 280 and students cannot take both courses for credit.~~

Students with credit for CNS 280 cannot take POL 223 for further credit.

Recommended Pre-requisite: POL 100 or 101W

Breadth – Social Sciences.

RATIONALE

If more space is needed, please use the provided text box on page 2 of this document

BUS 200 was added as a corequisite for BUS 311 as of Fall 2016 at the December 3, 2015 SCUS meeting. That requirement is only for students who are admitted to the Minor for Fall 2016 or later, and this change reflects that limitation.

The term "corequisite" includes courses that must be taken prior to or at the same time as another course, and so the use of the term "prerequisite" is redundant.

EFFECTIVE TERM AND YEAR, FOR CHANGES

Fall, Spring, Summer and year (please enter in textbox)

Fall 2016

COURSE SUBJECT	BUS	NUMBER	340	TITLE	International Business Strategy
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INSTRUCTIONS (OVERALL):

1. Using Microsoft Word draft changes using the following guideline. Paste in box below.
2. Rationale must be included. If more space is needed than provided below, please use the provided text box on page 2 of this document.
3. Indicate term = Fall, Spring, Summer

TYPE OF CHANGES RECOMMENDED

Please type 'X' for the appropriate revision(s):

	Course number	Credit	Title	X	Description	X	Prerequisite	Deletion
--	---------------	--------	-------	---	-------------	---	--------------	----------

WORDING/DESCRIPTION EDITS

1. Indicate deleted or changed text using strikethrough.
2. Indicate added or new text using underline.
3. Equivalent courses: preclusion statement should read:
 - a. Students with credit for x cannot take y for further credit.

Identifies how Multinational Enterprises (MNEs) formulate strategies and what organizational capabilities are needed to support these strategies in order to produce international competitive advantages. Students will study the criteria for assessing strategic and organizational capabilities of MNEs to determine solutions for increasing organizational performance. Prerequisite: This course is only open to students admitted to the Business Administration Minor between Fall 2012 – Summer 2016 and who have 60 units, OR to students admitted to the Business Administration Minor Fall 2016 – onwards and who have 60 units, and prerequisite or corequisite BUS 200. Only open to students in the Business Minor program.

SAMPLE

POL 223 ~~Canadian-American~~ Political Economy (3)

~~An introductory study of America's~~ Canada's political economy, stressing the interrelated nature of Canada's economic and political life. ~~The course~~ Focuses on current economic problems and policies, taking into account the geographical, historical and political environments. Topics include the resource and industrial structures, research and development, the public sector, fiscal and monetary policy, the role of the state, trade and foreign ownership, energy, regional disparity, corporate concentration and the political economy of federalism.

~~This course is identical to CNS 280 and students cannot take both courses for credit.~~

Students with credit for CNS 280 cannot take POL 223 for further credit.

~~Recommended Pre-requisite:~~ POL 100 or 101W

Breadth – Social Sciences.

RATIONALE

If more space is needed, please use the provided text box on page 2 of this document

BUS 200 was added as a corequisite for BUS 340 as of Fall 2016 at the December 3, 2015 SCUS meeting. That requirement is only for students who are admitted to the minor for Fall 2016 or later, and this change reflects that limitation.

The term "corequisite" includes courses that must be taken prior to or at the same time as another course, and so the use of the term "prerequisite or" is redundant.

FALL 2016

January 2015

COURSE SUBJECT	BUS	NUMBER	341	TITLE	Fundamentals of Marketing
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INSTRUCTIONS (OVERALL):

1. Using Microsoft Word draft changes using the following guideline. Paste in box below.
2. Rationale must be included. If more space is needed than provided below, please use the provided text box on page 2 of this document.
3. Indicate term = Fall, Spring, Summer

TYPE OF CHANGES RECOMMENDED

Please type 'X' for the appropriate revision(s):

	Course number	Credit	Title	X	Description	X	Prerequisite	Deletion
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WORDING/DESCRIPTION EDITS

1. Indicate deleted or changed text using strikethrough.
2. Indicate added or new text using underline.
3. Equivalent courses: preclusion statement should read:
 - a. Students with credit for x cannot take y for further credit.

Provides an introduction to the field and practice of marketing. Takes an expansive approach and addresses how people, ideas, organizations and places, as well as more conventional products/services, are marketed. The course goes beyond theory and challenges students to apply these concepts to real world situations. Students with credit for Bus 343 may not take Bus 341 for further credit. Prerequisite: This course is only open to students admitted to the Business Administration Minor between Fall 2012 – Summer 2016 and who have 60 units, OR to students admitted to the Business Administration Minor Fall 2016 – onwards and who have 60 units, and prerequisite or corequisite BUS 200. Only open to students in the Business Minor program.

SAMPLE

POL 223 ~~Canadian-American~~ Political Economy (3)

~~An introductory study of America's~~ Canada's political economy, stressing the interrelated nature of Canada's economic and political life. ~~The course~~ Focuses on current economic problems and policies, taking into account the geographical, historical and political environments. Topics include the resource and industrial structures, research and development, the public sector, fiscal and monetary policy, the role of the state, trade and foreign ownership, energy, regional disparity, corporate concentration and the political economy of federalism.

~~This course is identical to CNS 280 and students cannot take both courses for credit.~~

Students with credit for CNS 280 cannot take POL 223 for further credit.

Recommended Pre-requisite: POL 100 or 101W

Breadth – Social Sciences.

RATIONALE

If more space is needed, please use the provided text box on page 2 of this document

BUS 200 was added as a corequisite for BUS 341 as of Fall 2016 at the December 3, 2015 SCUS meeting. That requirement is only for students who are admitted to the minor for Fall 2016 or later, and this change reflects that limitation.

The term "corequisite" includes courses that must be taken prior to or at the same time as another course, and so the use of prerequisite is redundant.

FALL 2016

COURSE SUBJECT

BUS

NUMBER

360W

TITLE

Business
Communication

INSTRUCTIONS (OVERALL):

1. Using Microsoft Word draft changes using the following guideline. Paste in box below.
2. Rationale must be included. If more space is needed than provided below, please use the provided text box on page 2 of this document.
3. Indicate term = Fall, Spring, Summer

TYPE OF CHANGES RECOMMENDED

Please type 'X' for the appropriate revision(s):

	Course number		Credit		Title		Description	X	Prerequisite		Deletion
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WORDING/DESCRIPTION EDITS

1. Indicate deleted or changed text using ~~striketrough~~.
2. Indicate added or new text using underline.
3. Equivalent courses: preclusion statement should read:
 - a. Students with credit for x cannot take y for further credit.

Prerequisite: This course is only open to students admitted prior to Fall 2014 to the Business Administration major, honours, or second degree program and who have 60 units, OR to students admitted Fall 2014 ~~onwards~~ – Summer 2017 to the Business Administration major, honours, or second degree program and who have 60 units and BUS 130 or 201 or 202 or 301, OR to students admitted Fall 2017 - onwards to the Business Administration major, honours, or second degree program and who have 60 units and BUS 130 or 201 or 202 or 301 and BUS 217W, OR to approved Business Administration joint major, joint honours, or double degree students with 60 units, OR to approved Management Systems Science or Actuarial Science majors with 60 units. Writing.

SAMPLE

POL 223 ~~Canadian-American~~ Political Economy (3)

~~An introductory study of America's~~ Canada's political economy, stressing the interrelated nature of Canada's economic and political life. ~~The course~~ Focuses on current economic problems and policies, taking into account the geographical, historical and political environments. Topics include the resource and industrial structures, research and development, the public sector, fiscal and monetary policy, the role of the state, trade and foreign ownership, energy, regional disparity, corporate concentration and the political economy of federalism.

~~This course is identical to CNS 280 and students cannot take both courses for credit.~~

Students with credit for CNS 280 cannot take POL 223 for further credit.

~~Recommended-Pre-requisite:~~ POL 100 or 101W

Breadth – Social Sciences.

RATIONALE

If more space is needed, please use the provided text box on page 2 of this document

EFFECTIVE TERM AND YEAR, FOR CHANGES

Fall, Spring, Summer and year (please enter in textbox)

Fall 2017



RATIONALE

More space if needed.

Student responses to the 2013 and 2014 Undergraduate Student Surveys showed that not only did they understand that they needed be able to think critically; they recognized that they must also be able to communicate their conclusions. Beedie is implementing a new course, BUS217W — Critical Thinking in Business, to respond to these gaps identified by students in these surveys and provide foundational development to prepare students for upper division Business courses.

This new course is intended to provide communication development for students in a business context. Research has shown that contextualized language instruction provides improved learning outcomes over decontextualized learning environments. As such, it will provide students with the tools needed to succeed in BUS 360W and is therefore necessary as a prerequisite.

Calendar Entry Change

Description of change:

BUS 217W Critical Thinking in Business (3) is a new course that will be a lower-division required course for all Business Major, Joint Major and Honours programs. The program changes submitted today are to accommodate this change for both admissions and graduation purposes.

Rationale for change:

According to the 2013 Undergraduate Student Survey, many Beedie students believe they are at a competitive disadvantage with respect to written communication skills. Only 68% indicated they were ready to meet employment demands. In addition, the 2014 Undergraduate student survey shows that critical thinking was the number one characteristic identified when asked for "Important Qualities/Skills/Experiences SFU Students Should Have by the Time they Graduate." Taken together, this means that not only must students be able to think critically; they must also be able to communicate their conclusions. BUS 217W will respond to the gaps identified by students in these surveys and provide foundational development, which will prepare students for upper division Business courses. BUS 217W will provide communication development for students in a business context. Research has shown that contextualized language instruction provides improved learning outcomes over decontextualized learning environments. Both the 2014 and the 2015 undergraduate student surveys indicate that roughly two out of every three students believe that a W course helps them to become a better writer. Incorporating critical thinking skills with contextualized business communication skills is essential if students are to be able to address the issues of today's changing global economy.

Effective term and year:
Fall 2017

The following program(s) will be affected by these changes:

Business Major

Business Honours

Business (with Term at the Segal Graduate School of Business) Honours

COURSE SUBJECT BUS

NUMBER 217W

COURSE TITLE

LONG — for Calendar/schedule, no more than 100 characters including spaces and punctuation

Critical Thinking in Business

AND

SHORT — for enrollment/transcript, no more than 30 characters including spaces and punctuation

Critical Thinking in Business

CAMPUS where course will be normally taught: ☒ Burnaby ☒ Surrey ☐ Vancouver ☐ Great Northern Way ☐ Off campus

COURSE DESCRIPTION (FOR CALENDAR). 50 WORDS MAXIMUM. ATTACH A COURSE OUTLINE TO THIS PROPOSAL

Examine and review today's global economy through critical analysis of differing perspectives. Develop and improve critical thinking and communication skills appropriate to the business environment.

REPEAT FOR CREDIT ☐ YES ☒ NO How many times? Within a term? ☐ YES ☒ NO

LIBRARY RESOURCES

NOTE: Senate has approved (S.93-11) that no new course should be approved by Senate until funding has been committed for necessary library materials. Each new course proposal must be accompanied by a library report and, if appropriate, confirmation that funding arrangements have been addressed.

Library report status, see lib.sfu.ca/collections/course-assessments no problems, see item 4b

RATIONALE FOR INTRODUCTION OF THIS COURSE

If more space is needed, please use the provided text box on page 4 of this document

Go to page 4 please

SCHEDULING AND ENROLLMENT INFORMATION

Term and year course would first be offered (e.g. FALL 2014) and planned frequency (e.g. each semester) of offering thereafter:

Fall 2017 and each semester thereafter

Will this be a required or elective course in the curriculum? ☒ Required ☐ Elective

What is the probable enrollment when offered? Estimate: 4 sections of 60 students each



UNITS

Indicate number of units:

Indicate no. of contact hours for: Lecture Seminar Tutorial Lab Other – please explain

OTHER

FACULTY Which of your present CFL faculty have the expertise to offer this course?

Stephen Spector, Kevin Stewart, Christian Venhuizen, Kathleen Burke

WQB DESIGNATION (attach approval from Curriculum Office)

W

PREREQUISITE AND / OR COREQUISITE

Prerequisite: BUS 201 and 15 units; OR 45 units and corequisite: BUS 202; OR approved Business Administration joint major, joint honours, or double degree students with 45 units.

EQUIVALENT COURSES

Does this course replicate the content of a previously-approved course to such an extent that students should not receive credit for both courses?

No

COURSE – LEVEL EDUCATIONAL GOALS (OPTIONAL)

FEES

Are there any proposed student fees associated with this course other than tuition fees? ☐ YES ☒ NO



RESOURCES

List any outstanding resource issues to be addressed prior to implementation: space, laboratory equipment, etc:

OTHER IMPLICATIONS

Final Exam required: ☒ YES ☐ NO

Criminal Record Check required: ☐ YES ☒ NO

OVERLAP CHECK

Checking for overlap is the responsibility of the Associate Dean.

Each new course proposal must have confirmation of an overlap check completed prior to submission to the Faculty Curriculum Committee.

Name of Originator

Stephen Spector

RATIONALE

More space if needed.

According to the 2013 Undergraduate Student Survey, many Beedie students believe they are at a competitive disadvantage with respect to written communication skills. Only 68% indicated they were ready to meet employment demands. In addition, the 2014 Undergraduate student survey shows that critical thinking was the number one characteristic identified when asked for "Important Qualities/Skills/Experiences SFU Students should Have by the Time they Graduate." Taken together, this means that not only must students be able to think critically; they must also be able to communicate their conclusions. BUS 217W will respond to the gaps identified by students in these surveys and provide foundational development, which will prepare students for upper division Business courses and contribute to providing a sequence of experience across the curriculum.

BUS 217W will provide communication development for students in a business context. Research has shown that contextualized language instruction provides improved learning outcomes over decontextualized learning environments. Both the 2014 and the 2015 undergraduate student surveys indicate that roughly two out of every three students believe that a W course helps them to become a better writer. Incorporating critical thinking skills with contextualized business communication skills is essential if students are to be able to address the issues of today's changing global economy.

Students will be expected to apply critical thinking in order to identify, assess, and report on conflicting perspectives regarding current business topics. A particular focus will be placed on aboriginal business issues in BC, especially in light of the final report of the Truth and Reconciliation Commission on community economic self-development.

In order to address the issues identified above, BUS 217W would be structured such that students completing the course would be able to:

- Demonstrate critical thinking at an introductory level
- Analyze a situation and form recommendations
- Communicate effectively in a small-group business environment
- Identify and assess conflicting perspectives
- Use business writing to successfully promote and support recommendations based on sound reasoning and evidence

Academic content would focus on those five learning outcomes, with the goal of developing students' writing skills.



UNIVERSITY CURRICULUM AND INSTITUTIONAL LIAISON
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MEMORANDUM

ATTENTION Andrew Gemino, Associate Dean,
Beedie School of Business

DATE February 22, 2016

FROM Susan Rhodes, Director
University Curriculum &
Institutional Liaison

PAGES 1

RE: W designation approval

The University Curriculum Office has approved the **W** designation for the following proposed new course in the Beedie School of Business:

BUS 217-3 Critical Thinking in Business – Effective 1177 (Fall 2017).

Please forward this memo to SCUS for further approval.

Cc: Stephen Spector

LOWER DIVISION REQUIREMENTS

Students must complete all lower division required courses with a minimum C- grade.

Students complete one of

BUS 201 - Introduction to Business (3)

BUS 202 - Foundations for Collaborative Work Environments (3)
and all of

[BUS 217W - Critical Thinking in Business \(3\)](#)

BUS 237 - Introduction to Business Technology Management (3)

BUS 251 - Financial Accounting I (3)

BUS 254 - Managerial Accounting I (3) **

BUS 272 - Behavior in Organizations (3)

ECON 103 - Principles of Microeconomics (4)

ECON 105 - Principles of Macroeconomics (4)
and one of

BUEC 232 - Data and Decisions I (4)

STAT 270 - Introduction to Probability and Statistics (3)
and one of

BUS 207 - Managerial Economics (3) **

ECON 201 - Microeconomic Theory I: Competitive Behavior (4)

ECON 301 - Microeconomic Theory I: Competitive Behavior (4)
and one of

MATH 150 - Calculus I with Review (4)

MATH 151 - Calculus I (3)

MATH 154 - Calculus I for the Biological Sciences (3)

MATH 157 - Calculus I for the Social Sciences (3)

and ~~two~~ one of*

ENGL 101W - Introduction to Fiction (3)

ENGL 102W - Introduction to Poetry (3)

ENGL 103W - Introduction to Drama (3)

ENGL 104W - Introduction to Prose Genres (3)

ENGL 105W - Introduction to Issues in Literature and Culture (3)

ENGL 199W - Introduction to University Writing (3)



PHIL XX1 - Critical Thinking (3)

PHIL 100W - Knowledge and Reality (3)

PHIL 120W - Moral Problems (3)

WL 101W - Writing About Literature (3)

WL 103W - Pre-Modern World Literature (3)

WL 104W - Modern World Literature (3)

* any ~~one, but not more than~~ one of these courses may be replaced by any three unspecified transfer units in English or in ENGL-Writing at the 100-or 200-level.

~~** may be completed following admission to the faculty.~~

Calendar Entry Change

Rationale for change:

According to the 2013 Undergraduate Student Survey, many Beedie students believe they are at a competitive disadvantage with respect to written communication skills. Only 68% indicated they were ready to meet employment demands. In addition, the 2014 Undergraduate student survey shows that critical thinking was the number one characteristic identified when asked for "Important Qualities/Skills/Experiences SFU Students Should Have by the Time they Graduate." Taken together, this means that not only must students be able to think critically; they must also be able to communicate their conclusions. BUS 217W will respond to the gaps identified by students in these surveys and provide foundational development, which will prepare students for upper division Business courses. BUS 217W will provide communication development for students in a business context. Research has shown that contextualized language instruction provides improved learning outcomes over decontextualized learning environments. Both the 2014 and the 2015 undergraduate student surveys indicate that roughly two out of every three students believe that a W course helps them to become a better writer. Incorporating critical thinking skills with contextualized business communication skills is essential if students are to be able to address the issues of today's changing global economy.

Effective term and year:

Fall 2017

The following program(s) will be affected by these changes:

Beedie Admissions

<http://www.sfu.ca/students/calendar/2016/spring/faculties-research/faculty-business/admission-requirements.html>

Major Admission Requirements

For admission to the major program within the Beedie School of Business, students will be competitively selected from one of the following four streams.

DIRECT FROM SECONDARY SCHOOL (CATEGORY 1)

A portion of the annual admission will be competitively selected from secondary school graduates, or students with less than 24 units of transferable coursework from another post-secondary institution, based on the general Simon

Fraser University admission requirements, faculty specific admission requirements, and a supplemental application form. The supplemental application may include:

- An explanation of extra-curricular experience (i.e. in the areas of: athletics, arts, community leadership/involvement, work experience, and/or entrepreneurship)
- Short answer questions
- Online video interview
- References, with at least one being academic in nature

EXTERNAL TRANSFER – DIRECT FROM A RECOGNIZED POST-SECONDARY INSTITUTION (CATEGORY 2)

A portion of the annual admission will be competitively selected from students transferring from a recognized post-secondary institution who have completed all of the nine required lower division courses** (except BUS 207, BUS 217W and BUS 254 which may be completed after faculty admission) and submitted a supplemental application form. Of the required courses, a maximum of 2 of the 9 courses may be repeated one time each for admission.

The supplemental application may include:

- An explanation of extra-curricular experience (i.e. in the areas of: athletics, arts, community leadership/involvement, work experience, and/or entrepreneurship)
- Short answer questions
- Online video interview
- References, with at least one being academic in nature

INTERNAL TRANSFER – ALL COURSES AT SIMON FRASER UNIVERSITY (CATEGORY 3)

A portion of the annual admission will be competitively selected from students who have completed all of their courses at Simon Fraser University, including the required nine lower division courses** (except BUS 207, BUS 217W and BUS 254, which may be completed after faculty admission), and submitted a supplemental application form. Of the required courses, a maximum of 2 of the 9 courses may be repeated one time each for admission. The supplemental application may include:

- An explanation of extra-curricular experience (i.e. in the areas of: athletics, arts, community leadership/involvement, work experience, and/or entrepreneurship)
- Short answer questions
- Online video interview
- References, with at least one being academic in nature

Note that a minimum Simon Fraser University cumulative grade point average (CGPA) of 2.40 is also required for admission to the faculty.

INTERNAL TRANSFER – SOME SIMON FRASER UNIVERSITY AND OTHER POST-SECONDARY COURSES (CATEGORY 4)

A portion of the annual admission will be competitively selected from students who have completed some courses at Simon Fraser University and some courses at another post-secondary institution(s), including the required nine lower division courses** (except BUS 207, BUS 217W and BUS 254 which may be completed after faculty admission) and submitted a supplemental application form.. Of the required courses, a maximum of 2 of the 9 courses may be repeated one time each for admission. The supplemental application may include:

- An explanation of extra-curricular experience (i.e. in the areas of: athletics, arts, community leadership/involvement, work experience, and/or entrepreneurship)
- Short answer questions
- Online video interview
- References, with at least one being academic in nature

Note that a minimum Simon Fraser University cumulative grade point average (CGPA) of 2.40 is also required for admission to the faculty.

**The nine required lower division courses are as follows:

BUS 217W-3 Critical Thinking in Business

BUS 237-3 Introduction to Business Technology Management

BUS 251-3 Financial Accounting I

BUS 272-3 Behaviour in Organizations

ECON 103-4 Principles of Microeconomics

ECON 105-4 Principles of Macroeconomics

and one of:

BUEC 232-4 Data and Decisions I

STAT 270-3 Introduction to Probability and Statistics

and one of:

MATH 150-4 Calculus I with Review

MATH 151-3 Calculus I

MATH 154-3 Calculus I for the Biological Sciences

MATH 157-3 Calculus I for the Social Sciences

and ~~two~~ one of ^:

ENGL 101-3 Introduction to Fiction

ENGL 102-3 Introduction to Poetry
 ENGL 103-3 Introduction to Drama
 ENGL 104-3 Introduction to Prose Genres
 ENGL 105-3 Introduction to Issues in Literature and Culture
 ENGL 199W-3 Introduction to University Writing
 PHIL XX1-3 Critical Thinking
 PHIL 100-3 Knowledge and Reality
 PHIL 120W-3 Moral Problems
 WL 101W-3 Writing About Literature
 WL 103W-3 Pre-Modern World Literature
 WL 104W-3 Modern World Literature

^ any ~~one, but not more than~~ one of these courses may be replaced by any three unspecified transfer units in English or in ENGL-Writing at the 100- or 200-level

APPLICATION PROCEDURES


Students applying directly from a secondary school (Category 1) or an external post-secondary institution (Category 2) should apply to the faculty at the same time that they apply for admission to the University. The supplemental application can be found on Beedie's website.

Internal transfer (Category 3 or 4) applicants should apply to the faculty during the term in which the lower division requirements (except BUS 207, BUS 217W, and BUS 254) are completed. The supplemental application can be found on Beedie's website.

Students not accepted upon initial application may reapply. Unsuccessful applicants may appeal through the faculty admissions appeals committee.

APPLICATION DEADLINES

Visit <http://beedie.sfu.ca/bba/apply> for application deadlines.

 **Joint Major Admission Requirements** All students wishing to pursue a joint major with the Beedie School of Business and another department/faculty must be admissible to both programs that comprise the joint major.

DIRECT FROM SECONDARY SCHOOL (CATEGORY 1) OR EXTERNAL TRANSFER -
 DIRECT FROM A RECOGNIZED POST-SECONDARY INSTITUTION (CATEGORY 2)

Students must first gain admission to the Beedie School of Business through the secondary school (Category 1) or the

external post-secondary institution (Category 2) application process. Once attending SFU, the student must satisfy the admission requirements listed for the non-Business portion of the joint major program in order to have their Business plan changed from a major to a joint major. Students should consult with both Beedie and the accompanying joint major department/faculty before applying to the joint major program.

COURSES COMPLETED AT BOTH SIMON FRASER UNIVERSITY ONLY, OR BOTH SFU AND ANOTHER POST-SECONDARY INSTITUTION(S) (CATEGORY 3 & 4)

Students admitted to an SFU faculty outside of the Beedie School of Business must be admissible to both the Beedie School of Business via internal transfer (Category 3 or 4), and the other program that comprises that particular joint major (except in the case of the Psychology and Business Joint Major Program).

When applying to Beedie, students will be competitively selected for admission based on the specific course requirements for the particular joint major program and a supplemental application form. Note that a minimum Simon Fraser University cumulative grade point average (CGPA) of 2.40 is also required for admission to any business joint major program. Students should consult both Beedie and the accompanying joint major department/faculty before applying to the joint major program.

For further details on the required courses for admission, please refer to the specific business joint major program requirements.

APPLICATION PROCEDURES

Applicants should apply to the faculty during the term in which the lower division requirements are completed. The supplemental application can be found on Beedie's website.

Students not accepted upon initial application may reapply. Unsuccessful applicants may appeal through the faculty admissions appeals committee.

APPLICATION DEADLINES

Visit <http://beedie.sfu.ca/bba/apply> for applications deadlines.



Calendar Entry Change

Description of change:

BUS 217W Critical Thinking in Business (3) is a new course that will be a lower-division required course for all Business Major, Joint Major and Honours programs. The program changes submitted today are to accommodate this change for both admissions and graduation purposes.

Rationale for change:

According to the 2013 Undergraduate Student Survey, many Beedie students believe they are at a competitive disadvantage with respect to written communication skills. Only 68% indicated they were ready to meet employment demands. In addition, the 2014 Undergraduate student survey shows that critical thinking was the number one characteristic identified when asked for "Important Qualities/Skills/Experiences SFU Students Should Have by the Time they Graduate." Taken together, this means that not only must students be able to think critically; they must also be able to communicate their conclusions. BUS 217W will respond to the gaps identified by students in these surveys and provide foundational development, which will prepare students for upper division Business courses. BUS 217W will provide communication development for students in a business context. Research has shown that contextualized language instruction provides improved learning outcomes over decontextualized learning environments. Both the 2014 and the 2015 undergraduate student surveys indicate that roughly two out of every three students believe that a W course helps them to become a better writer. Incorporating critical thinking skills with contextualized business communication skills is essential if students are to be able to address the issues of today's changing global economy.

Effective term and year:

Fall 2017

The following program(s) will be affected by these changes:

Business and Communication Joint Major

ADMISSION REQUIREMENTS - BEEDIE SCHOOL OF BUSINESS

Internal transfer (Category 3 or 4) applicants should apply to Beedie by submitting a supplemental application form after completing 30 units (including lower division requirements, except BUS 207, **BUS 217W**, and BUS 254), meeting a 2.40 CGPA at SFU, and must either already be accepted to the Communication portion of the Joint Major or be eligible for admission that term. The supplemental application can be found on Beedie's website. Students not accepted upon initial application may reapply. Unsuccessful applicants may appeal through the faculty admissions appeals committee.

APPLICATION DEADLINES

Visit <http://beedie.sfu.ca/bba/apply> for application deadlines.

Grade Requirements

In addition to normal university grade point average requirements, the Beedie School of Business requires a minimum 2.40 cumulative grade point average (CGPA) for entry into all 300 and 400 division business courses.

For a course to be accepted as fulfilling a prerequisite, or for a lower division requirement, or for a core course to be accepted in a student's program in business or CMNS, a student must have obtained a minimum grade of C- (C minus).

Course Limit

Business students with fewer than 60 units may enrol in a maximum of 16 units per term. Those with 60 or more units may enrol in a maximum of 18 units.

Letters of Permission

The Beedie School of Business does not normally approve letters of permission for students already enrolled at Simon Fraser University.

Program Requirements

Students complete 120 units, as specified below.

Business Lower Division Requirements

Students complete all of

BUS 217W – Critical Thinking in Business (3)

BUS 237 - Introduction to Business Technology Management (3)

BUS 251 - Financial Accounting I (3)

BUS 254 - Managerial Accounting I (3) *

BUS 272 - Behavior in Organizations (3)

ECON 103 - Principles of Microeconomics (4)

ECON 105 - Principles of Macroeconomics (4)

and one of

BUEC 232 - Data and Decisions I (4)

STAT 270 - Introduction to Probability and Statistics (3)

and one of*

BUS 207 - Managerial Economics (3)

ECON 201 - Microeconomic Theory I: Competitive Behavior (4)

ECON 301 - Microeconomic Theory I: Competitive Behavior (4)

and one of

MATH 150 - Calculus I with Review (4)

MATH 151 - Calculus I (3)

MATH 154 - Calculus I for the Biological Sciences (3)

MATH 157 - Calculus I for the Social Sciences (3)

and ~~two~~one of**

ENGL 101W - Introduction to Fiction (3)

ENGL 102W - Introduction to Poetry (3)

ENGL 103W - Introduction to Drama (3)

ENGL 104W - Introduction to Prose Genres (3)

ENGL 105W - Introduction to Issues in Literature and Culture (3)

ENGL 199W - Introduction to University Writing (3)

PHIL XX1 - Critical Thinking (3)

PHIL 100W - Knowledge and Reality (3)

PHIL 120W - Moral Problems (3)

WL 101W - Writing About Literature (3)

WL 103W - Pre-Modern World Literature (3)

WL 104W - Modern World Literature (3)

It is recommended that students complete BUS 202 - Foundations for Collaborative Work Environments (3) in order to ensure they possess the foundational skills in communication and collaboration necessary for successful completion of upper division business coursework. Students wishing to register in BUS 202 should consult with an



Undergraduate Academic Advisor in the Beedie School of Business.

~~* May be completed following admission to the faculty.~~

** Any ~~one, but not more than~~ one of these courses may be replaced by any three unspecified transfer units in English or in ENGL-Writing at the 100- or 200-level.

Calendar Entry Change

Description of change:

BUS 217W Critical Thinking in Business (3) is a new course that will be a lower-division required course for all Business Major, Joint Major and Honours programs. The program changes submitted today are to accommodate this change for both admissions and graduation purposes.

Rationale for change:

According to the 2013 Undergraduate Student Survey, many Beedie students believe they are at a competitive disadvantage with respect to written communication skills. Only 68% indicated they were ready to meet employment demands. In addition, the 2014 Undergraduate student survey shows that critical thinking was the number one characteristic identified when asked for "Important Qualities/Skills/Experiences SFU Students Should Have by the Time they Graduate." Taken together, this means that not only must students be able to think critically; they must also be able to communicate their conclusions. BUS 217W will respond to the gaps identified by students in these surveys and provide foundational development, which will prepare students for upper division Business courses. BUS 217W will provide communication development for students in a business context. Research has shown that contextualized language instruction provides improved learning outcomes over decontextualized learning environments. Both the 2014 and the 2015 undergraduate student surveys indicate that roughly two out of every three students believe that a W course helps them to become a better writer. Incorporating critical thinking skills with contextualized business communication skills is essential if students are to be able to address the issues of today's changing global economy.

Effective term and year:

Fall 2017

The following program(s) will be affected by these changes:

Business and Economics Joint Major

Business and Economics Joint Honours



Admission Requirements

Economics Admission Requirements

Program admission is limited. Entry is via a formal department application. Students may apply for admission to an economics program once 30 units have been completed, ECON 201 is completed with at least a C- grade, the minimum cumulative grade point average (CGPA) is met and the ECON/BUEC program GPA is met.

The economics department announces the minimum CGPA below which students will not normally be considered for admission to its programs.

Applications with appropriate documentation should be filed with the departmental advisor. Students who are not accepted upon initial application may reapply.

Continuation in Economics Program

To continue in an economics program, students must maintain a 2.0 CGPA.

Beedie School of Business Admission Requirements

Internal transfer (Category 3 or 4) applicants should apply to Beedie by submitting a supplemental application form after completing 30 units (including lower division requirements, except BUS 217W and BUS 254), meeting a 2.40 CGPA at SFU, and must either already be accepted to the Economics portion of the Joint Major or be eligible for admission that term. The supplemental application can be found on Beedie's website. Students not accepted upon initial application may reapply. Unsuccessful applicants may appeal through the faculty admissions appeals committee.

Application Deadlines

Visit <http://beedie.sfu.ca/bba/apply> for application deadlines.

Grade Requirements

In addition to normal university grade point average requirements, the Beedie School of Business requires a minimum 2.40 cumulative grade point average (CGPA) for entry into all 300 and 400 division business courses.

For a course to be accepted as fulfilling a prerequisite, or for a lower division requirement, or for a core course to be accepted in a student's program in business, a student must have obtained a minimum grade of C- (C minus).

Course Limit

Students with fewer than 60 units may enrol in a maximum of 16 units per term. Those with 60 or more may enrol in a maximum of 18 units.

Letters of Permission

The Beedie School of Business Administration does not normally approve letters of permission for students already enrolled at Simon Fraser University.

Program Requirements

Students complete 120 units, as specified below.

Business Lower Division Requirements

Students complete all of

BUS 217W – Critical Thinking in Business (3)

BUS 237 - Introduction to Business Technology Management (3)

BUS 251 - Financial Accounting I (3)

BUS 254 - Managerial Accounting I (3) *

BUS 272 - Behavior in Organizations (3)

ECON 103 - Principles of Microeconomics (4)

ECON 105 - Principles of Macroeconomics (4)

and one of

BUEC 232 - Data and Decisions I (4)

STAT 270 - Introduction to Probability and Statistics (3)

and one of

MATH 150 - Calculus I with Review (4)

MATH 151 - Calculus I (3)

MATH 154 - Calculus I for the Biological Sciences (3)

MATH 157 - Calculus I for the Social Sciences (3)

and ~~two~~ one of**

ENGL 101W - Introduction to Fiction (3)

ENGL 102W - Introduction to Poetry (3)

ENGL 103W - Introduction to Drama (3)

ENGL 104W - Introduction to Prose Genres (3)

ENGL 105W - Introduction to Issues in Literature and Culture (3)

ENGL 199W - Introduction to University Writing (3)

PHIL XX1 - Critical Thinking (3)

PHIL 100W - Knowledge and Reality (3)

PHIL 120W - Moral Problems (3)

WL 101W - Writing About Literature (3)

WL 103W - Pre-Modern World Literature (3)

WL 104W - Modern World Literature (3)

It is recommended that students complete BUS 202 - Foundations for Collaborative Work Environments (3) in order to ensure they possess the foundational skills in communication and collaboration necessary for successful completion of upper division business coursework. Students wishing to register in BUS 202 should consult with an Undergraduate Academic Advisor in the Beedie School of Business.

~~* May be completed following admission to the Beedie School of Business.~~

** Any ~~one, but not more than~~ one of these courses may be replaced by any three unspecified transfer units in English or in ENGL-Writing at the 100- or 200-level.

Calendar Entry Change

Description of change:

BUS 217W Critical Thinking in Business (3) is a new course that will be a lower-division required course for all Business Major, Joint Major and Honours programs. The program changes submitted today are to accommodate this change for both admissions and graduation purposes.

Rationale for change:

According to the 2013 Undergraduate Student Survey, many Beedie students believe they are at a competitive disadvantage with respect to written communication skills. Only 68% indicated they were ready to meet employment demands. In addition, the 2014 Undergraduate student survey shows that critical thinking was the number one characteristic identified when asked for "Important Qualities/Skills/Experiences SFU Students Should Have by the Time they Graduate." Taken together, this means that not only must students be able to think critically; they must also be able to communicate their conclusions. BUS 217W will respond to the gaps identified by students in these surveys and provide foundational development, which will prepare students for upper division Business courses. BUS 217W will provide communication development for students in a business context. Research has shown that contextualized language instruction provides improved learning outcomes over decontextualized learning environments. Both the 2014 and the 2015 undergraduate student surveys indicate that roughly two out of every three students believe that a W course helps them to become a better writer. Incorporating critical thinking skills with contextualized business communication skills is essential if students are to be able to address the issues of today's changing global economy.

Effective term and year:
Fall 2017

The following program(s) will be affected by these changes:
Business and Geography Joint Major

Admission Requirements

ADMISSION REQUIREMENTS - BEEDIE SCHOOL OF BUSINESS

Internal transfer (Category 3 or 4) applicants should apply to Beedie by submitting a supplemental application form after completing 30 units (including lower division requirements, except BUS 207, **BUS 217W** and BUS 254), meeting a 2.40 CGPA at SFU, and must either already be accepted to the Geography portion of the Joint Major or be eligible for admission that term. The supplemental application can be found on Beedie's website. Students not accepted upon initial application may reapply. Unsuccessful applicants may appeal through the faculty admissions appeals committee.

Application Deadlines

Visit <http://beedie.sfu.ca/bba/apply> for application deadlines.

Grade Requirements

In addition to normal university grade point average requirements, the Beedie School of Business requires a minimum 2.40 cumulative grade point average (CGPA) for entry into all 300 and 400 division business courses.

For a course to be accepted as fulfilling a prerequisite, or for a lower division requirement, or for a core course to be accepted in a student's program in business, a student must have obtained a minimum grade of C- (C minus).

Course Limit

Students with fewer than 60 units may enrol in a maximum of 16 units per term. Those with 60 or more may enrol in a maximum of 18 units.

Letters of Permission

The Beedie School of Business does not normally approve letters of permission for students already enrolled at Simon Fraser University.

Program Requirements

Students complete 120 units, as specified below.

Lower Division Requirements

BUSINESS LOWER DIVISION REQUIREMENTS

Students complete all of

BUS 217W – Critical Thinking in Business (3)

BUS 237 - Introduction to Business Technology Management (3)

BUS 251 - Financial Accounting I (3)

BUS 254 - Managerial Accounting I (3) *

BUS 272 - Behavior in Organizations (3)

ECON 103 - Principles of Microeconomics (4)

ECON 105 - Principles of Macroeconomics (4)

and one of

BUEC 232 - Data and Decisions I (4)

STAT 270 - Introduction to Probability and Statistics (3)

and one of*

BUS 207 - Managerial Economics (3)

ECON 201 - Microeconomic Theory I: Competitive Behavior (4)

ECON 301 - Microeconomic Theory I: Competitive Behavior (4)

and one of

MATH 150 - Calculus I with Review (4)

MATH 151 - Calculus I (3)

MATH 154 - Calculus I for the Biological Sciences (3)

MATH 157 - Calculus I for the Social Sciences (3)

and ~~two~~one of**

ENGL 101W - Introduction to Fiction (3)

ENGL 102W - Introduction to Poetry (3)

ENGL 103W - Introduction to Drama (3)

ENGL 104W - Introduction to Prose Genres (3)

ENGL 105W - Introduction to Issues in Literature and Culture (3)

ENGL 199W - Introduction to University Writing (3)

PHIL XX1 - Critical Thinking (3)

PHIL 100W - Knowledge and Reality (3)

PHIL 120W - Moral Problems (3)

WL 101W - Writing About Literature (3)

WL 103W - Pre-Modern World Literature (3)

WL 104W - Modern World Literature (3)

It is recommended that students complete BUS 202 - Foundations for Collaborative Work Environments (3) in order to ensure they possess the foundational skills in communication and collaboration necessary for successful completion of upper division business coursework. Students wishing to register in BUS 202 should consult with an

Undergraduate Academic Advisor in the Beedie School of Business.

GEOGRAPHY LOWER DIVISION REQUIREMENTS

Students are required to successfully complete a minimum of 15 lower division geography units including

GEOG 100 - Society, Space, Environment: Introducing Human Geography (3)

GEOG 111 - Earth Systems (3)

GEOG 221 - Economic Geography (3)

and six units from any lower division GEOG courses.

~~* may be completed following admission to the Beedie School of Business.~~

** Any ~~one, but not more than~~ one of these courses may be replaced by any three unspecified transfer units in English or in ENGL-Writing at the 100- or 200-level.

Calendar Entry Change

Description of change:

BUS 217W Critical Thinking in Business (3) is a new course that will be a lower-division required course for all Business Major, Joint Major and Honours programs. The program changes submitted today are to accommodate this change for both admissions and graduation purposes.

Rationale for change:

According to the 2013 Undergraduate Student Survey, many Beedie students believe they are at a competitive disadvantage with respect to written communication skills. Only 68% indicated they were ready to meet employment demands. In addition, the 2014 Undergraduate student survey shows that critical thinking was the number one characteristic identified when asked for "Important Qualities/Skills/Experiences SFU Students Should Have by the Time they Graduate." Taken together, this means that not only must students be able to think critically; they must also be able to communicate their conclusions. BUS 217W will respond to the gaps identified by students in these surveys and provide foundational development, which will prepare students for upper division Business courses. BUS 217W will provide communication development for students in a business context. Research has shown that contextualized language instruction provides improved learning outcomes over decontextualized learning environments. Both the 2014 and the 2015 undergraduate student surveys indicate that roughly two out of every three students believe that a W course helps them to become a better writer. Incorporating critical thinking skills with contextualized business communication skills is essential if students are to be able to address the issues of today's changing global economy.

Effective term and year:

Fall 2017

The following program(s) will be affected by these changes:

Business and Psychology Joint Major

Admission

ADMISSION REQUIREMENTS - BEEDIE SCHOOL OF BUSINESS

Internal transfer (Category 3 or 4) applicants should apply to Beedie by submitting a supplemental application form in the term in which their 45th unit will be completed (including lower division requirements, except **BUS 217W and BUS 254**) and when they meet a 2.40 CGPA at SFU in order to be eligible for enrollment in upper division coursework. Students will need to complete BUS 336 (min C-) in their first term in Beedie in order to obtain a waiver for PSYC 320, which is required for admission to the Psychology portion of the joint major. The supplemental application can be found on Beedie's website. Students not accepted upon initial application may reapply. Unsuccessful candidates may appeal through the faculty admissions appeals committee.

APPLICATION DEADLINES

Visit <http://beedie.sfu.ca/bba/apply> for application deadlines.

ADMISSION REQUIREMENTS - PSYCHOLOGY

To be admitted to the Psychology portion of this program, students must complete

PSYC 100 Introduction to Psychology I (3)

PSYC 102 Introduction to Psychology II (3)

PSYC 201W Introduction to Research Methods in Psychology (4) with a grade of C (2.0) or better

and complete

[PSYC 210 Introduction to Data Analysis in Psychology (4) or

BUEC 232 Data and Decisions I (4)] and

BUS 336 Data and Decisions II (4) with a grade of C- (1.67) or better

COURSE SELECTION

Students should complete PSYC 100, 102 and 201 as soon as possible to gain better access to upper division PSYC courses. Students who plan a major in psychology should also complete PSYC 210. Students who have completed BUEC 232 and BUS 336 with grades of C -or better are eligible for a waiver of PSYC 210.

The Psychology Department strongly recommends that students do not leave any of these required courses to the end of their degree. If a student is unable to obtain the required grade in PSYC 201, he or she will not be able to graduate with a major in

psychology.

To enrol in psychology courses, students are required to meet the prerequisites or special instructions that may be stipulated for each. The listed prerequisites indicate the minimal background expected by instructors.

The Psychology Department reserves one hundred percent of all 300 and 400 division PSYC courses for approved psychology major, minor or honours students. Those who are not approved cannot enrol in these upper division courses until the open enrolment date.

Program Requirements

Students complete a minimum of 120 units, as specified below.

Business Requirements

LOWER DIVISION REQUIREMENTS

Students complete all of

BUEC 232 - Data and Decisions I [4]

BUS 217W - Critical Thinking in Business [3]

BUS 237 - Introduction to Business Technology Management [3]

BUS 251 - Financial Accounting I [3]

BUS 254 - Managerial Accounting I [3] *

BUS 272 - Behavior in Organizations [3]

ECON 103 - Principles of Microeconomics [4]

ECON 105 - Principles of Macroeconomics [4]

~~and one of~~

~~BUEC 232 - Data and Decisions I [4]~~

and one of

~~and one of~~

MATH 150 - Calculus I with Review [4]

MATH 151 - Calculus I [3]

MATH 154 - Calculus I for the Biological Sciences [3]

MATH 157 - Calculus I for the Social Sciences [3]

and ~~two~~ one of ***

ENGL 101W - Introduction to Fiction (3)
 ENGL 102W - Introduction to Poetry (3)
 ENGL 103W - Introduction to Drama (3)
 ENGL 104W - Introduction to Prose Genres (3)
 ENGL 105W - Introduction to Issues in Literature and Culture (3)
 ENGL 199W - Introduction to University Writing (3)
 PHIL XX1 - Critical Thinking (3)
 PHIL 100W - Knowledge and Reality (3)
 PHIL 120W - Moral Problems (3)
 WL 101W - Writing About Literature (3)
 WL 103W - Pre-Modern World Literature (3)
 WL 104W - Modern World Literature (3)

It is recommended that students complete BUS 202- Foundations for Collaborative Work Environments (3) in order to ensure they possess the foundational skills in communication and collaborating necessary for successful completion of upper division business coursework. Students wishing to register in BUS 202 should consult with an Undergraduate Academic Advisor in the Beedie School of Business.

~~* May be completed following admission to the faculty.~~

*** Any one of these courses may be replaced by any three unspecified transfer units in English or in ENGL-Writing at the 100- or 200-level.



Calendar Entry Change

Description of change:

BUS 217W Critical Thinking in Business (3) is a new course that will be a lower-division required course for all Business Major, Joint Major and Honours programs. The program changes submitted today are to accommodate this change for both admissions and graduation purposes.

Rationale for change:

According to the 2013 Undergraduate Student Survey, many Beedie students believe they are at a competitive disadvantage with respect to written communication skills. Only 68% indicated they were ready to meet employment demands. In addition, the 2014 Undergraduate student survey shows that critical thinking was the number one characteristic identified when asked for "Important Qualities/Skills/Experiences SFU Students Should Have by the Time they Graduate." Taken together, this means that not only must students be able to think critically; they must also be able to communicate their conclusions. BUS 217W will respond to the gaps identified by students in these surveys and provide foundational development, which will prepare students for upper division Business courses. BUS 217W will provide communication development for students in a business context. Research has shown that contextualized language instruction provides improved learning outcomes over decontextualized learning environments. Both the 2014 and the 2015 undergraduate student surveys indicate that roughly two out of every three students believe that a W course helps them to become a better writer. Incorporating critical thinking skills with contextualized business communication skills is essential if students are to be able to address the issues of today's changing global economy.

Effective term and year:

Fall 2017

The following program(s) will be affected by these changes:

Information Systems in Business Administration and Computing Science
Joint Major

Admission Requirements

ADMISSION REQUIREMENTS - BEEDIE SCHOOL OF BUSINESS

Internal Transfer (Category 3 or 4) applicants should apply to Beedie by submitting a supplemental application form after completing 30 units (including lower division requirements, except **BUS 217W and** BUS 254), meeting a 2.40 CGPA at SFU, and must either already be accepted to the Computing Science portion of the Joint Major or be eligible for admission that term. The supplemental application can be found on Beedie's website. Students not accepted upon initial application may reapply. Unsuccessful applicants may appeal through the faculty admissions appeals committee.

Application Deadlines

Visit <http://beedie.sfu.ca/bba/apply> for application deadlines.

Grade Requirements

In addition to normal university grade point average requirements, the Beedie School of Business requires a minimum 2.40 cumulative grade point average (CGPA) for entry into all 300 and 400 division business administration courses.

For a course to be accepted as fulfilling a prerequisite, or for a lower division requirement, or for a core course to be accepted in a student's program in business administration, a student must have obtained a minimum grade of C- (C minus).

Course Limit

Students with fewer than 60 units may enrol in a maximum of 16 units per term. Those with 60 or more may enrol in a maximum of 18 units.

Letters of Permission

The Beedie School of Business does not normally approve letters of permission for students already enrolled at Simon Fraser University.

Program Requirements

Students complete 120 units, as specified below.

Lower Division Requirements

Students complete one of

BUEC 232 - Data and Decisions I (4)
STAT 270 - Introduction to Probability and Statistics (3)
and either

CMPT 126 - Introduction to Computing Science and Programming (3) *
or both of

CMPT 120 - Introduction to Computing Science and Programming I (3) *
CMPT 125 - Introduction to Computing Science and Programming II (3) *
and all of

BUS 217W - Critical Thinking in Business (3)

BUS 251 - Financial Accounting I (3)

BUS 254 - Managerial Accounting I (3) **

BUS 272 - Behavior in Organizations (3)

CMPT 150 - Introduction to Computer Design (3)

CMPT 225 - Data Structures and Programming (3)

CMPT 275 - Software Engineering I (4)

ECON 103 - Principles of Microeconomics (4)

ECON 105 - Principles of Macroeconomics (4)

MACM 101 - Discrete Mathematics I (3)

MACM 201 - Discrete Mathematics II (3)

and one of

MATH 150 - Calculus I with Review (4)

MATH 151 - Calculus I (3)

MATH 157 - Calculus I for the Social Sciences (3)

and one of

MATH 152 - Calculus II (3)

MATH 158 - Calculus II for the Social Sciences (3)

and one of

MATH 232 - Applied Linear Algebra (3)

MATH 240 - Algebra I: Linear Algebra (3)

and ~~two~~one of the following ~~writing~~ courses*****

ENGL 101W - Introduction to Fiction (3)

ENGL 102W - Introduction to Poetry (3)

ENGL 103W - Introduction to Drama (3)

ENGL 104W - Introduction to Prose Genres (3)

ENGL 105W - Introduction to Issues in Literature and Culture (3)

ENGL 199W - Introduction to University Writing (3)

PHIL XX1 - Critical Thinking (3)

PHIL 100W - Knowledge and Reality (3)

PHIL 120W - Moral Problems (3)

WL 101W - Writing About Literature (3)

WL 103W - Pre-Modern World Literature (3)

WL 104W - Modern World Literature (3)

It is recommended that students complete BUS 202 - Foundations for Collaborative Work Environments (3) in order to ensure they possess the foundational skills in communication and collaboration necessary for successful completion of upper division business coursework. Students wishing to register in BUS 202 should consult with an Undergraduate Academic Advisor in the Beedie School of Business.

* To aid your choice, prior to enrolment, consult a CS advisor.

~~** May be completed following admission to the Beedie School of Business.~~

~~*** **Any one, but not more than~~ one of these courses may be replaced by any three unspecified transfer units in English or in ENGL-Writing at the 100-or 200-level.



Calendar Entry Change

Description of change:

BUS 217W Critical Thinking in Business (3) is a new course that will be a lower-division required course for all Business Major, Joint Major and Honours programs. The program changes submitted today are to accommodate this change for both admissions and graduation purposes.

Rationale for change:

According to the 2013 Undergraduate Student Survey, many Beedie students believe they are at a competitive disadvantage with respect to written communication skills. Only 68% indicated they were ready to meet employment demands. In addition, the 2014 Undergraduate student survey shows that critical thinking was the number one characteristic identified when asked for "Important Qualities/Skills/Experiences SFU Students Should Have by the Time they Graduate." Taken together, this means that not only must students be able to think critically; they must also be able to communicate their conclusions. BUS 217W will respond to the gaps identified by students in these surveys and provide foundational development, which will prepare students for upper division Business courses. BUS 217W will provide communication development for students in a business context. Research has shown that contextualized language instruction provides improved learning outcomes over decontextualized learning environments. Both the 2014 and the 2015 undergraduate student surveys indicate that roughly two out of every three students believe that a W course helps them to become a better writer. Incorporating critical thinking skills with contextualized business communication skills is essential if students are to be able to address the issues of today's changing global economy.

Effective term and year:

Fall 2017

The following program(s) will be affected by these changes:

Interactive Arts and Technology and Business Joint Major (BA or BBA)

Admission Requirements

Beedie School of Business Admission Criteria

Internal transfer (Category 3 or 4) applicants should apply to Beedie by submitting a supplemental application form after completing 30 units (including lower division requirements, except BUS 207, BUS 217W and BUS 254), meeting a 2.40 CGPA at SFU, and must either already be accepted to the School of Interactive Arts and Technology portion of the Joint Major or be eligible for admission that term. The supplemental application can be found on Beedie's website. Students not accepted upon initial application may reapply. Unsuccessful applicants may appeal through the faculty admissions appeals committee.

Application Deadlines

Visit <http://beedie.sfu.ca/bba/apply> for application deadlines.

School of Interactive Arts and Technology Admission Criteria

Admission is based on a competitive cumulative grade point average. Students whose first admission attempt is unsuccessful may improve their average by completing additional courses. Admission to the school is possible via three routes, as outlined below.

Route 1

These applicants come directly from BC high school 12 or have equivalent high school preparation in accordance with the requirements.

Route 2

Internal transfer applicants are students who have already been admitted to another Simon Fraser University program, and now wish to be transfer to the School of Interactive Arts and Technology.

Transfer requirements:

Students may apply to the program after completing 18 units which must include 9 lower division IAT units chosen from IAT 100, 102, 103W, 106, 167, 201, 202, 206W, 222, 233, 235, 265 or 267.



Admission is selective and a minimum competitive CGPA will be required.

Route 3

These applicants apply to the School of Interactive Arts and Technology for direct transfer from another post-secondary institution.

Students apply to the program after completing 18 units of the lower division requirements listed below, or equivalents.

Prerequisite Grade Requirement

Interactive Arts and Technology course entry requires a grade of C- or better in each prerequisite course.

Students must obtain permission from the department if they wish to complete, for further credit, any course that is a prerequisite for a course the student has already completed with a grade of C- or higher.

Minimum Grade Requirement

Students must achieve a minimum C- grade (or higher) in all required courses.

Program Requirements

Students complete 120 units, as specified below.

Lower Division Requirements Business

Students complete all of

BUS 207 - Managerial Economics (3)

BUS 217W - Critical Thinking in Business (3)

BUS 251 - Financial Accounting I (3)

BUS 254 - Managerial Accounting I (3) *

BUS 272 - Behavior in Organizations (3)

ECON 103 - Principles of Microeconomics (4)

ECON 105 - Principles of Macroeconomics (4)

MATH 157 - Calculus I for the Social Sciences (3)

and one of

BUEC 232 - Data and Decisions I (4)



STAT 270 - Introduction to Probability and Statistics (3)

~~and a 100 or 200 division three-unit course that carries a writing designation.~~

It is recommended that students complete BUS 202 - Foundations for Collaborative Work Environments (3) in order to ensure they possess the foundational skills in communication and collaboration necessary for successful completion of upper division business coursework. Students wishing to register in BUS 202 should consult with an Undergraduate Academic Advisor in the Beedie School of Business.

~~* May be completed following admission to the Beedie School of Business.~~



Calendar Entry Change

Description of change:

BUS 217W Critical Thinking in Business (3) is a new course that will be a lower-division required course for all Business Major, Joint Major and Honours programs. The program changes submitted today are to accommodate this change for both admissions and graduation purposes.

Rationale for change:

According to the 2013 Undergraduate Student Survey, many Beedie students believe they are at a competitive disadvantage with respect to written communication skills. Only 68% indicated they were ready to meet employment demands. In addition, the 2014 Undergraduate student survey shows that critical thinking was the number one characteristic identified when asked for "Important Qualities/Skills/Experiences SFU Students Should Have by the Time they Graduate." Taken together, this means that not only must students be able to think critically; they must also be able to communicate their conclusions. BUS 217W will respond to the gaps identified by students in these surveys and provide foundational development, which will prepare students for upper division Business courses. BUS 217W will provide communication development for students in a business context. Research has shown that contextualized language instruction provides improved learning outcomes over decontextualized learning environments. Both the 2014 and the 2015 undergraduate student surveys indicate that roughly two out of every three students believe that a W course helps them to become a better writer. Incorporating critical thinking skills with contextualized business communication skills is essential if students are to be able to address the issues of today's changing global economy.

Effective term and year:

Fall 2017

The following program(s) will be affected by these changes:

Interactive Arts and Technology and Business Joint Major (Bachelor of Science)

Admission Requirements

Beedie School of Business Admission Criteria

Internal transfer (Category 3 or 4) applicants should apply to Beedie by submitting a supplemental application form after completing 30 units (including lower division requirements, except BUS 207, **BUS 217W** and **BUS 254**), meeting a 2.40 CGPA at SFU, and must either already be accepted to the School of Interactive Arts and Technology portion of the Joint Major or be eligible for admission that term. The supplemental application can be found on Beedie's website. Students not accepted upon initial application may reapply. Unsuccessful applicants may appeal through the faculty admissions appeals committee.

Application Deadlines

Visit <http://beedie.sfu.ca/bba/apply> for application deadlines.

School of Interactive Arts and Technology Admission Criteria

Admission is based on a competitive cumulative grade point average. Students whose first admission attempt is unsuccessful may improve their average by completing additional courses. Admission to the school is possible via three routes, as outlined below.

Route 1

These applicants come directly from BC high school 12 or have equivalent high school preparation in accordance with the requirements.

Route 2

Internal transfer applicants are students who have already been admitted to another Simon Fraser University program, and now wish to be transfer to the School of Interactive Arts and Technology.

Transfer requirements:

Students may apply to the program after completing 18 units which must include 9 lower division IAT units chosen from IAT 100, 102, 103W, 106, 167, 201, 202, 206W, 222, 233, 235, 265 or 267.



Admission is selective and a minimum competitive CGPA will be required.

Route 3

These applicants apply to the School of Interactive Arts and Technology for direct transfer from another post-secondary institution.

Students apply to the program after completing 18 units of the lower division requirements listed below, or equivalents.

Prerequisite Grade Requirement

Interactive Arts and Technology course entry requires a grade of C- or better in each prerequisite course.

Students must obtain permission from the department if they wish to complete, for further credit, any course that is a prerequisite for a course the student has already completed with a grade of C- or higher.

Minimum Grade Requirement

Students must achieve a minimum C- grade (or higher) in all required courses.

Program Requirements

Students complete 120 units, as specified below.

Lower Division Business Requirements

Students complete all of

BUS 207 - Managerial Economics (3) *

BUS 217W - Critical Thinking in Business (3)

BUS 251 - Financial Accounting I (3)

BUS 254 - Managerial Accounting I (3) *

BUS 272 - Behavior in Organizations (3)

ECON 103 - Principles of Microeconomics (4)

ECON 105 - Principles of Macroeconomics (4)

MATH 157 - Calculus I for the Social Sciences (3)

and one of

BUEC 232 - Data and Decisions I (4)



STAT 270 - Introduction to Probability and Statistics (3)

~~and a 100 or 200 division three-unit course that carries a writing designation.~~

It is recommended that students complete BUS 202 - Foundations for Collaborative Work Environments (3) in order to ensure they possess the foundational skills in communication and collaboration necessary for successful completion of upper division business coursework. Students wishing to register in BUS 202 should consult with an Undergraduate Academic Advisor in the Beedie School of Business.

~~* May be completed following admission to the Beedie School of Business.~~

~~* May be completed following admission to the Beedie School of Business.~~

Calendar Entry Change

Description of change:

BUS 217W Critical Thinking in Business (3) is a new course that will be a lower-division required course for all Business Major, Joint Major and Honours programs. The program changes submitted today are to accommodate this change for both admissions and graduation purposes.

Rationale for change:

According to the 2013 Undergraduate Student Survey, many Beedie students believe they are at a competitive disadvantage with respect to written communication skills. Only 68% indicated they were ready to meet employment demands. In addition, the 2014 Undergraduate student survey shows that critical thinking was the number one characteristic identified when asked for "Important Qualities/Skills/Experiences SFU Students Should Have by the Time they Graduate." Taken together, this means that not only must students be able to think critically; they must also be able to communicate their conclusions. BUS 217W will respond to the gaps identified by students in these surveys and provide foundational development, which will prepare students for upper division Business courses. BUS 217W will provide communication development for students in a business context. Research has shown that contextualized language instruction provides improved learning outcomes over decontextualized learning environments. Both the 2014 and the 2015 undergraduate student surveys indicate that roughly two out of every three students believe that a W course helps them to become a better writer. Incorporating critical thinking skills with contextualized business communication skills is essential if students are to be able to address the issues of today's changing global economy.

Effective term and year:

Fall 2017

The following program(s) will be affected by these changes:

Molecular Biology and Biochemistry and Business Administration Joint Major (BSc)

Molecular Biology and Biochemistry and Business Administration Joint Honours (BSc)



Admission Requirements

Students must meet the criteria specified by the Department of Molecular Biology and Biochemistry (see MBB Admission Requirements found on this page <http://www.sfu.ca/students/calendar/programs/molecular-biology-and-biochemistry/major/bachelor-of-science.html>) and the Beedie School of Business (see Admission Requirements).

ADMISSION REQUIREMENTS - BEEDIE SCHOOL OF BUSINESS

Internal transfer (Category 3 or 4) applicants should apply to Beedie by submitting a supplemental application form after completing 30 units (including MATH 150/151/154, and the lower division requirements for the Business portion of the joint major, except [BUS 217W and BUS 254](#)), meeting a 2.40 CGPA at SFU, and must either already be accepted to the Molecular Biology and Biochemistry portion of the Joint Major or be eligible for admission that term. The supplemental application can be found on Beedie's website. Students not accepted upon initial application may reapply. Unsuccessful applicants may appeal through the faculty admissions appeals committee

APPLICATION DEADLINES

Visit <http://beedie.sfu.ca/bba/apply> for application deadlines.

Program Requirements

Students complete a minimum of 120 units, as specified below.

The program requires 64 units in MBB-related courses and 54 in BUS-related courses, with little curriculum scheduling flexibility.

Students may follow the requirements in effect when they were accepted into the program or students may take advantage of a new curriculum by changing requirement term at any time.

Lower Division Business Requirements

Students complete a total of 23-24 units. All lower division required courses must be completed with a minimum C- grade.

Students complete all of

BUS 217W – Critical Thinking in Business (3)

BUS 251 - Financial Accounting I (3)

BUS 254 - Managerial Accounting I (3) *

BUS 272 - Behavior in Organizations (3)

ECON 103 - Principles of Microeconomics (4)

ECON 105 - Principles of Macroeconomics (4)

and one of

BUEC 232 - Data and Decisions I (4)

STAT 270 - Introduction to Probability and Statistics (3)

~~and one of **~~

~~ENGL 101W – Introduction to Fiction (3)~~

~~ENGL 102W – Introduction to Poetry (3)~~

~~ENGL 103W – Introduction to Drama (3)~~

~~ENGL 104W – Introduction to Prose Genres (3)~~

~~ENGL 105W – Introduction to Issues in Literature and Culture (3)~~

~~ENGL 199W – Introduction to University Writing (3)~~

~~PHIL XX1 – Critical Thinking (3)~~

~~PHIL 100W – Knowledge and Reality (3)~~

~~PHIL 120W – Moral Problems (3)~~

~~WL 101W – Writing About Literature (3)~~

~~WL 103W – Pre-Modern World Literature (3)~~

~~WL 104W – Modern World Literature (3)~~

It is recommended that students complete BUS 202 - Foundations for Collaborative Work Environments (3) in order to ensure they possess the foundational skills in communication and collaboration necessary for successful completion of upper division business coursework. Students wishing to register in BUS 202 should consult with an Undergraduate Academic Advisor in the Beedie School of Business.

~~* May be completed following admission to the Beedie School of Business.~~

~~** Any one of these courses may be replaced by any three unspecified transfer units in English or in ENGL Writing at the 100- or 200-level.~~

Calendar Entry Change

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Rationale for change:

According to the 2013 Undergraduate Student Survey, many Beedie students believe they are at a competitive disadvantage with respect to written communication skills. Only 68% indicated they were ready to meet employment demands. In addition, the 2014 Undergraduate student survey shows that critical thinking was the number one characteristic identified when asked for "Important Qualities/Skills/Experiences SFU Students Should Have by the Time they Graduate." Taken together, this means that not only must students be able to think critically; they must also be able to communicate their conclusions. BUS 217W will respond to the gaps identified by students in these surveys and provide foundational development, which will prepare students for upper division Business courses. BUS 217W will provide communication development for students in a business context. Research has shown that contextualized language instruction provides improved learning outcomes over decontextualized learning environments. Both the 2014 and the 2015 undergraduate student surveys indicate that roughly two out of every three students believe that a W course helps them to become a better writer. Incorporating critical thinking skills with contextualized business communication skills is essential if students are to be able to address the issues of today's changing global economy.

Effective term and year:

Fall 2017

The following program(s) will be affected by these changes:

Sustainable Business Joint Major

Admission Requirements

Admission Requirements- Beedie School of Business

Internal transfer (Category 3 or 4) applicants should apply to Beedie by submitting a supplemental application form after completing 30 units (including lower division requirements, except **BUS 217W and BUS 254**), meeting a 2.40 CGPA at SFU, and must either already be accepted to the Environment portion of the Joint Major or be eligible for admission that term. The supplemental application can be found on Beedie's website. Students not accepted upon initial application may reapply. Unsuccessful applicants may appeal through the faculty admissions appeals committee.

Application Deadlines

Visit <http://beedie.sfu.ca/bba/apply> for application deadlines.

Admission Requirements- Environment

Criteria

To be accepted into the joint major requires approval by the Faculty of Environment and admission to the Beedie School of Business. For further details, see above under Admission Requirements - Beedie School of Business.

For approval by the Faculty of Environment, students must complete at least 12 units from the list of courses required for the Environment portion of the joint major.

Limitations

Students may complete either the Certificate in Environmental and Social Sustainability or the Sustainable Business joint major program, but not both the certificate and the joint major program.

Grade Requirements

In addition to normal university grade point average requirements, the Beedie School of Business requires a minimum 2.40 cumulative grade point average (CGPA) for entry into all 300 and 400 division business courses.

Regarding business requirements, for a course to be accepted as fulfilling a prerequisite, or for a lower division requirement, or for a core course to be accepted in a student's program in business, a student must have obtained a minimum grade of C- (C minus).

Course Limit

For those pursuing the BBA credential, students with fewer than 60 units may enrol in a maximum of 16 units per term. Those with 60 or more may enrol in a maximum of 18 units.

Letters of Permission

The Beedie School of Business does not normally approve letters of permission for students already enrolled at Simon Fraser University.

Program Requirements

The joint major is comprised of lower and upper division Business core requirements, lower and upper division Environment core requirements, cross-disciplinary focus courses, and a capstone course. Students will complete all upper and lower division requirements for both the Beedie School of Business and the Faculty of Environment*.

*Note: course overlap exists between the requirements for the Beedie and Environment portions of the joint major as, in many cases, students may choose either a Beedie or Environment course in order to satisfy a particular program requirement. Consequently, duplication of the list of the overlapping requirements exist under both areas.

Lower Division

Students complete all of

Business Lower Division Requirements

Students must complete all lower division required courses with a minimum C- grade.

Students must complete all of

BUS 217W – Critical Thinking in Business (3)

BUS 251 - Financial Accounting I (3)

BUS 254 - Managerial Accounting I (3) *

BUS 272 - Behavior in Organizations (3)

ECON 103 - Principles of Microeconomics (4)

ECON 105 - Principles of Macroeconomics (4)

and one of

BUEC 232 - Data and Decisions I (4)

GEOG 251 - Quantitative Geography (3)
STAT 270 - Introduction to Probability and Statistics (3)
one of

BUS 237 - Introduction to Business Technology Management (3)
GEOG 255 - Geographical Information Science I (3)
and one of

MATH 150 - Calculus I with Review (4)
MATH 151 - Calculus I (3)
MATH 154 - Calculus I for the Biological Sciences (3)
MATH 157 - Calculus I for the Social Sciences (3)

~~* May be completed following admission to the faculty.~~

~~and one of~~

~~ENGL 101W - Introduction to Fiction (3)
ENGL 102W - Introduction to Poetry (3)
ENGL 103W - Introduction to Drama (3)
ENGL 104W - Introduction to Prose Genres (3)
ENGL 105W - Introduction to Issues in Literature and Culture (3)
ENGL 199W - Introduction to University Writing (3)
PHIL 100W - Knowledge and Reality (3)
PHIL 120W - Moral Problems (3)
WL 101W - Writing About Literature (3)
WL 103W - Pre-Modern World Literature (3)
WL 104W - Modern World Literature (3)~~