

## Ch 11: OPTIMIZATION WITH MORE THAN ONE VARIABLE

### (I) USING DIFFERENTIALS

given:  $z = f(x, y)$

then

$$dz = f_x dx + f_y dy$$

if  $dx \neq 0, dy \neq 0$

and  $dz = 0$  {critical Point}

Then it must be true that

$$f_x = f_y = 0$$

$$\text{or } \left\{ \frac{\partial z}{\partial x} = \frac{\partial z}{\partial y} = 0 \right\}$$

$f_x = 0$  : means  $z$  is not changing in the  $x$ -direction

$f_y = 0$  : means  $z$  is not changing in the  $y$ -direction

This is the FIRST ORDER NECESSARY  
Condition for a max. or min.

SECOND ORDER CONDITIONS

given  $z = f(x, y)$

The first derivative (differential) is

$$\Rightarrow dz = f_x dx + f_y dy$$

TAKE THE TOTAL DIFFERENTIAL A SECOND TIME, TREATING  $dx$  and  $dy$  as CONSTANTS

$$d^2z = f_{xx} dx dx + f_{yy} dy dy + f_{xy} dx dy + f_{yx} dy dx$$

$$d^2z = f_{xx} dx^2 + f_{yy} dy^2 + f_{xy} dx dy + f_{yx} dy dx$$

where  $f_{xx} \equiv$  2nd Partial derivative w.r.t.  $x$ ,

$f_{yy} \equiv$  2nd Partial derivative w.r.t.  $y$ ,

CROSS PARTIAL DERIV.  $\left\{ \begin{array}{l} f_{xy} \equiv \text{CHANGE IN } \left( \frac{\partial z}{\partial x} \right) \text{ from a } \underline{\Delta} \text{ in } \underline{y} \\ f_{yx} \equiv \text{CHANGE IN } \left( \frac{\partial z}{\partial y} \right) \text{ from a } \underline{\Delta} \text{ in } \underline{x} \end{array} \right.$

## YOUNG'S THEOREM

→ FOR CROSS PARTIAL "EFFECTS" the  
ORDER OF DIFFERENTIATION IS IMMATERIAL  
 Therefore:

$$f_{xy} = f_{yx}$$

As long as the cross partials are  
 continuous.

⇒ IN THE CASE OF GENERAL FUNCTIONS  
 this will always be assumed to  
 be TRUE!

EXAMPLE:  $z = x^3 + 5xy - y^2$

$$\underline{f_x = 3x^2 + 5y}$$

$$\underline{f_y = 5x - 2y}$$

$$\Rightarrow f_{xx} = 6x$$

$$\Rightarrow f_{yy} = -2$$

$$\Rightarrow f_{xy} = 5$$

$$\Rightarrow f_{yx} = 5$$

$$f_{xy} = f_{yx}$$

## QUADRATIC FORM

The function

$$q = ax^2 + 2bxy + cy^2$$

is a quadratic form

A quadratic can be written in matrix form as:

$$q = \underset{(1 \times 1)}{[x \ y]} \underset{(1 \times 2)}{[a \ b]} \underset{(2 \times 2)}{[a \ b; b \ c]} \underset{(2 \times 1)}{\begin{bmatrix} x \\ y \end{bmatrix}} \quad \text{Det} = (ac - b^2)$$

## POSITIVE & NEGATIVE DEFINITENESS

$q$  is said to be

- |                                                                                                            |                  |                                                            |
|------------------------------------------------------------------------------------------------------------|------------------|------------------------------------------------------------|
| i, Positive definite<br>ii, Positive semi-definite<br>iii, Negative semi-definite<br>iv, Negative definite | if $q$ is always | $\begin{cases} > 0 \\ \geq 0 \\ \leq 0 \\ < 0 \end{cases}$ |
| {for all $x, y$ }                                                                                          |                  |                                                            |

$$q \text{ is } \begin{cases} \text{POSITIVE DEFINITE} \\ \text{NEGATIVE DEFINITE} \end{cases} \text{ if } \begin{cases} a > 0 \\ a < 0 \end{cases} \text{ and } (ac - b^2) > 0$$

33)

(9)

The 2nd order total differential

$$d^2z = (f_{xx})dx^2 + (2f_{xy})dxdy + (f_{yy})dy^2 \quad \{f_{xy} = f_{yx}\}$$

Young's Theorem

is a quadratic form

Therefore

$$d^2z = \begin{bmatrix} dx & dy \end{bmatrix} \begin{bmatrix} f_{xx} & f_{xy} \\ f_{xy} & f_{yy} \end{bmatrix} \begin{bmatrix} dx \\ dy \end{bmatrix}$$

The Matrix of 2nd Partial derivatives is called the **HESSIAN**

$$H = \begin{bmatrix} f_{xx} & f_{xy} \\ f_{xy} & f_{yy} \end{bmatrix} \quad \text{where } |H| = f_{xx}f_{yy} - f_{xy}^2$$

## SECOND ORDER CONDITIONS

$$d^2Z \text{ is } \begin{cases} \text{POSITIVE DEFINITE} \\ \text{NEGATIVE DEFINITE} \end{cases}$$

$$\text{iff } \begin{cases} f_{xx} > 0 \\ f_{xx} < 0 \end{cases} \text{ and } \{f_{xx}f_{yy} - f_{xy}^2 > 0\}$$

$$\text{Note: } f_{xx}f_{yy} - f_{xy}^2 > 0$$

implies that  $f_{yy}$  must have the same sign as  $f_{xx}$

Therefore if (1):  $f_x = f_y = 0$  (F.O.C.)

and if (2): (S.O.C.)

$$d^2Z \text{ is } \begin{cases} \text{negative definite} \\ \text{Positive definite} \end{cases} \text{ then } Z \text{ is } \begin{cases} \text{a Maximum} \\ \text{a Minimum} \end{cases}$$

## N-VARIABLE CASE

given  $z = f(x_1, x_2, \dots, x_n)$

For an Extremum (Max or Min):

$$f_1 = f_2 = f_3 = \dots = f_n = 0 \quad (\text{First Order Conditions})$$

Then  $d^2z$  in Matrix form is

$$\begin{array}{ccc}
 [dx_1, dx_2, \dots, dx_n] & \begin{bmatrix} f_{11} & f_{12} & f_{13} & \dots & f_{1n} \\ f_{21} & f_{22} & \dots & \dots & f_{2n} \\ f_{31} & \dots & f_{33} & \dots & \vdots \\ \vdots & & & \ddots & \vdots \\ f_{n1} & \dots & \dots & \dots & f_{nn} \end{bmatrix} & \begin{bmatrix} dx_1 \\ dx_2 \\ dx_3 \\ \vdots \\ dx_n \end{bmatrix} \\
 (1 \times n) & (n \times n) & (n \times 1)
 \end{array}$$

$\Rightarrow$  For a Max: (Principal minors alternate signs)

$$|H_1| = f_{11} < 0, |H_2| = f_{11}f_{22} - f_{12}^2 > 0, |H_3| < 0; \dots (-1)^n |H_n| > 0$$

$\Rightarrow$  For a Min: (Principal minors have the same sign)

$$|H_1| > 0, |H_2| > 0, \dots, |H_n| > 0$$

EXAMPLE: Output MaximizationLet

$$Q = 10L + 10K + LK - L^2 - K^2$$

F.O.C.

$$\Rightarrow \frac{\partial Q}{\partial L} = 10 + K - 2L = 0$$

$$\Rightarrow \frac{\partial Q}{\partial K} = 10 + L - 2K = 0$$

$$\text{or } \begin{cases} 2L - K = 10 \\ -L + 2K = 10 \end{cases}$$

2 Equations with 2 unknowns from F.O.C.Matrix form:

$$\begin{bmatrix} 2 & -1 \\ -1 & 2 \end{bmatrix} \begin{bmatrix} L \\ K \end{bmatrix} = \begin{bmatrix} 10 \\ 10 \end{bmatrix} \quad \{ \text{Det} = 3 \}$$

CRAMER'S Rule

$$L = \frac{\begin{vmatrix} 10 & -1 \\ 10 & 2 \end{vmatrix}}{3} = \frac{20 + 10}{3} = \underline{\underline{10}}$$

$$K = \frac{\begin{vmatrix} 2 & 10 \\ -1 & 10 \end{vmatrix}}{3} = \frac{20 + 10}{3} = \underline{\underline{10}}$$

EXAMPLE (cont...)NOW CHECK 2nd ORDER CONDITIONSfrom F.O.C.

$$\left. \begin{aligned} 10 + K - 2L &\equiv 0 \\ 10 + L - 2K &\equiv 0 \end{aligned} \right\} \begin{array}{l} \text{when } K, L = 10 \text{ F.O.C's} \\ \text{are identities} \end{array}$$

S.O.C.

$$dK - 2dL \equiv 0$$

$$dL - 2dK \equiv 0$$

Find the HESSIAN

$$\begin{bmatrix} -2 & 1 \\ 1 & -2 \end{bmatrix} \begin{bmatrix} dL \\ dK \end{bmatrix} = \begin{bmatrix} 0 \\ 0 \end{bmatrix}$$

$$H = \begin{bmatrix} Q_{LL} & Q_{LK} \\ Q_{KL} & Q_{KK} \end{bmatrix} = \begin{bmatrix} -2 & 1 \\ 1 & -2 \end{bmatrix}$$

$$\underline{Q_{LL} = -2 < 0} \quad \underline{Q_{LL}Q_{KK} - Q_{LK}^2 = (-2)(-2) - (1)^2 > 0}$$

THEREFORE  $Q$  is Max @  $K=10, L=10$

## ECONOMIC INTERPRETATION OF the 2ND ORDER CONDITIONS

Given the production function

$$Q = Q(K, L)$$

$Q_L > 0$ ,  $Q_{LL} < 0$  implies the "Law  
of diminishing Returns"

the condition

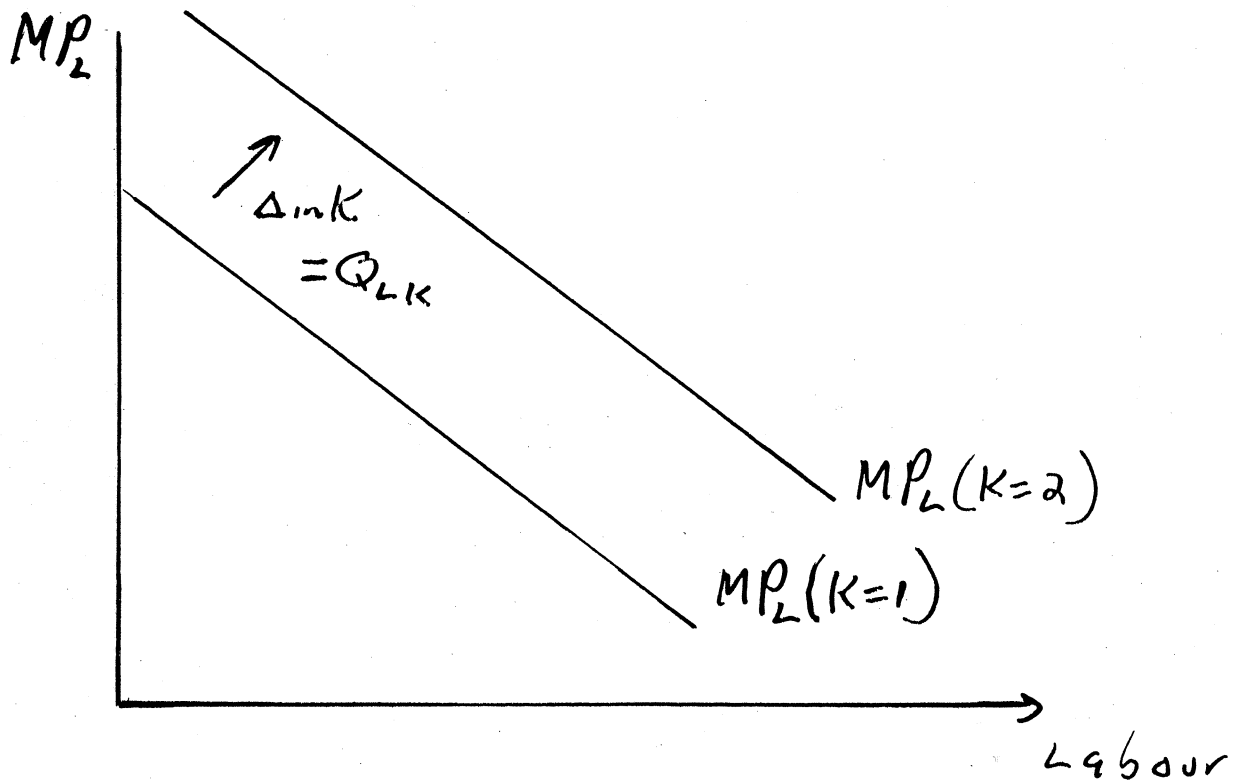
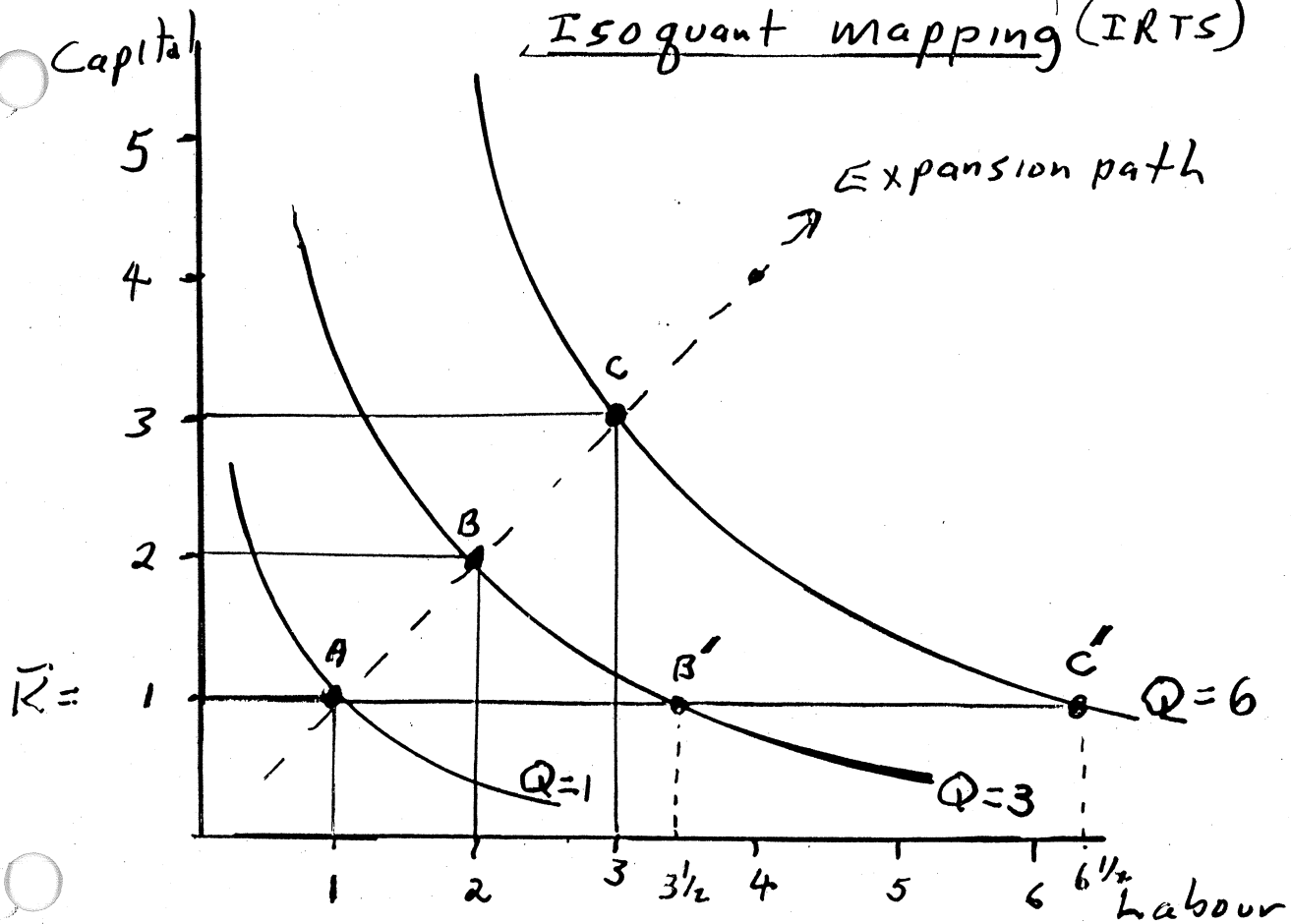
$$Q_{LL} Q_{KK} - Q_{KL}^2 > 0$$

⇒ says that for a Maximum the direct effects ( $Q_{LL}, Q_{KK}$ ) must outweigh the indirect effects ( $Q_{KL}, Q_{LK}$ )

⇒ A production function can have the properties of "the Law of diminishing Returns" and "increasing returns to Scale" at the same time

⇒ Therefore  $Q(K, L)$  has no unconstrained maximum

# Isoquant mapping (IRTS)



## PROFIT MAXIMIZATION & COMPARATIVE STATICS

Let  $q = f(x_1, x_2)$  be the production function

The Profit function is

$$\underline{\pi = P f(x_1, x_2) - w_1 x_1 - w_2 x_2}$$

where  $\underline{P} \equiv$  Output Price  $\underline{w_1, w_2} \equiv$  factor prices of  $x_1$  and  $x_2$  respectively,

The F.O.C's for profit Max.

$$\left. \begin{aligned} \frac{\partial \pi}{\partial x_1} &= P f_1 - w_1 = 0 \\ \frac{\partial \pi}{\partial x_2} &= P f_2 - w_2 = 0 \end{aligned} \right\} \begin{array}{l} \text{This gives us two} \\ \text{equations and two} \\ \text{unknowns, } x_1^*, x_2^* \end{array}$$

Solving the F.O.C's we get:

$$\underline{x_1^* = x_1^*(w_1, w_2, P)} \quad \underline{x_2^* = x_2^*(w_1, w_2, P)}$$

$\{ x_1^*, x_2^* \text{ as functions of Exogenous Variables} \}$

## 2nd order conditions

from the F.O.C's

$$\left. \begin{array}{l} pf_1 - \omega_1 \equiv 0 \\ pf_2 - \omega_2 \equiv 0 \end{array} \right\} \text{ at } x_1 = x_1^*, x_2 = x_2^*$$

differentiate again for the Hessian

$$\begin{bmatrix} pf_{11} & pf_{12} \\ pf_{21} & pf_{22} \end{bmatrix} \begin{pmatrix} dx_1 \\ dx_2 \end{pmatrix} = \begin{pmatrix} 0 \\ 0 \end{pmatrix}$$

$$H = \begin{bmatrix} pf_{11} & pf_{12} \\ pf_{21} & pf_{22} \end{bmatrix} = p \begin{bmatrix} f_{11} & f_{12} \\ f_{21} & f_{22} \end{bmatrix}$$

FOR MAXIMUM

$$|H_1| = f_{11} < 0 \quad |H_2| = f_{11}f_{22} - f_{12}^2 > 0$$

Comparative Statics

by substituting

$$X_1^* = X_1^*(w_1, w_2, P), \quad X_2^* = X_2^*(w_1, w_2, P)$$

back into the F.O.C's

$$\Rightarrow Pf_1(X_1^*(w_1, w_2, P), X_2^*(w_1, w_2, P)) - w_1 \equiv 0$$

$$\Rightarrow Pf_2(X_1^*(w_1, w_2, P), X_2^*(w_1, w_2, P)) - w_2 \equiv 0$$

$\Rightarrow$  The FOC's become identities that implicitly define  $X_1, X_2$  as functions of  $w_1, w_2$ , and  $P$

$\Rightarrow$  Therefore to find  $\frac{\partial X_1^*}{\partial w_1}$ ,  $\frac{\partial X_2^*}{\partial w_1}$  etc

we can use the implicit function theorem by finding the Jacobian of the F.O.C's

Find:  $\frac{\partial X_1^*}{\partial \omega_1}, \frac{\partial X_2^*}{\partial \omega_1}$

Totally differentiate w.r.t  $\omega_1$

$$Pf_{11} \frac{\partial X_1^*}{\partial \omega_1} + Pf_{12} \frac{\partial X_2^*}{\partial \omega_1} - \frac{d\omega_1}{d\omega_1} \equiv 0 \quad \left\{ \frac{d\omega_1}{d\omega_1} = 1 \right\}$$

$$Pf_{21} \frac{\partial X_1^*}{\partial \omega_1} + Pf_{22} \frac{\partial X_2^*}{\partial \omega_1} \equiv 0$$

MATRIX FORM:

$$\begin{bmatrix} Pf_{11} & Pf_{12} \\ Pf_{21} & Pf_{22} \end{bmatrix} \begin{bmatrix} \frac{\partial X_1^*}{\partial \omega_1} \\ \frac{\partial X_2^*}{\partial \omega_1} \end{bmatrix} \equiv \begin{pmatrix} 1 \\ 0 \end{pmatrix}$$

The Jacobian determinant

$$|J| = P(f_{11}f_{22} - f_{12}^2) > 0$$

The Jacobian of the F.O.C's is  
also the Hessian of the S.O.C's

solving by Cramer's Rule

$$\Rightarrow \frac{\partial x_1^*}{\partial \omega_1} = \frac{\begin{vmatrix} 1 & pf_{12} \\ 0 & pf_{22} \end{vmatrix}}{|H|} = \frac{pf_{22}}{p(f_{11}f_{22} - f_{12}^2)} = \frac{f_{22}}{f_{11}f_{22} - f_{12}^2} < 0$$

$$\Rightarrow \frac{\partial x_2^*}{\partial \omega_1} = \frac{\begin{vmatrix} pf_{11} & 1 \\ pf_{21} & 0 \end{vmatrix}}{|H|} = \frac{-f_{21}}{f_{11}f_{22} - f_{12}^2} \geq 0 ?$$

$\Rightarrow \frac{\partial x_1^*}{\partial \omega_1} < 0$  implies downward sloping factor demand curve

$\Rightarrow \frac{\partial x_2^*}{\partial \omega_1}$  this sign depends on the relationship in production between  $x_1$  and  $x_2$

EXAMPLE: PROFIT MAXIMIZATION

⇒ Suppose we have the following production function:

$$\Rightarrow \underline{q = f(K, L) = L^{1/2} + K^{1/2}} \quad \left\{ \begin{array}{l} q \equiv \text{output} \\ L \equiv \text{Labour} \\ K \equiv \text{Capital} \end{array} \right\}$$

⇒ Then the PROFIT FUNCTION for a Competitive firm is

$$\underline{\pi = pq - wL - rK} \quad \left\{ \begin{array}{l} p \equiv \text{Market Price} \\ w \equiv \text{Wage rate} \\ r \equiv \text{rental rate} \end{array} \right\}$$

or

$$\underline{\pi = pL^{1/2} + pK^{1/2} - wL - rK}$$

⇒ First order conditions

$$(1) \quad \underline{\frac{\partial \pi}{\partial L} = \frac{p}{2} L^{-1/2} - w = 0} \quad \left\{ \begin{array}{l} \text{general form} \\ pf_L - w = 0 \end{array} \right\}$$

$$(2) \quad \underline{\frac{\partial \pi}{\partial K} = \frac{p}{2} K^{-1/2} - r = 0} \quad \{ pf_K - r = 0 \}$$

Solving (1) and (2) we get

$$\underline{L^* = \left( \frac{2w}{p} \right)^{-2}} \quad \underline{K^* = \left( \frac{2r}{p} \right)^{-2}}$$

## Profit Max Example (Cont...)

### Second order Conditions (Hessian)

diff. F.O.C.'s w.r.t.  $K, L$

General

$$P f_{LL} dL + P f_{LK} dK = 0$$

$$P f_{KL} dL + P f_{KK} dK = 0$$

Specific

$$-\frac{P}{4} L^{-3/2} dL + (0) dK = 0$$

$$-\frac{P}{4} K^{-3/2} dK + (0) dL = 0$$

Hessian

$$\begin{pmatrix} P f_{LL} & P f_{LK} \\ P f_{KL} & P f_{KK} \end{pmatrix} \begin{pmatrix} dL \\ dK \end{pmatrix}$$

$$|H_1| = P f_{LL} < 0$$

$$|H_2| P [f_{LL} f_{KK} - (f_{LK})^2] > 0$$

Hessian

$$\begin{pmatrix} -\frac{P}{4} L^{-3/2} & 0 \\ 0 & -\frac{P}{4} K^{-3/2} \end{pmatrix} \begin{pmatrix} dL \\ dK \end{pmatrix}$$

$$H_1 = -\frac{P}{4} L^{-3/2}$$

$$|H_2| = \left(-\frac{P}{4} L^{-3/2}\right) \left(-\frac{P}{4} K^{-3/2}\right) - 0 > 0$$



Therefore Profit Max

### Profit Max Example (cont...)

From the F.O.C.s we know:

$$L^* = \left(\frac{2w}{p}\right)^{-2} \quad K^* = \left(\frac{2r}{p}\right)^{-2}$$

by Subbing  $K^*$  and  $L^*$  into the profit function we get:

$$\Rightarrow \pi^* = pL^{1/2} + pK^{1/2} - wL - rK$$

$$\Rightarrow \pi^* = p\left[\left(\frac{2w}{p}\right)^{-2}\right]^{1/2} + p\left[\left(\frac{2r}{p}\right)^{-2}\right]^{1/2} - w\left(\frac{2w}{p}\right)^{-2} - r\left(\frac{2r}{p}\right)^{-2}$$

$$\Rightarrow \pi^* = \frac{p^2}{2w} + \frac{p^2}{2r} - \frac{p^2}{4w} - \frac{p^2}{4r}$$

Finally:

$$\Rightarrow \pi^* = \pi^*(w, r, p) = \frac{p^2}{4w} + \frac{p^2}{4r}$$

Where  $\pi^*(w, r, p)$  is "Maximum profits  
as a function of  $w, r, \text{ and } p$ "

## Profit Max Example (cont...)

### Hotelling's Lemma

Hotelling's Lemma states the following conditions about the profit function:

$$\textcircled{1} \quad \frac{\partial \pi^*(w, r, p)}{\partial p} = q^*$$

$$\textcircled{2a} \quad -\frac{\partial \pi^*(w, r, p)}{\partial w} = L^* \quad \textcircled{2b} \quad -\frac{\partial \pi^*(w, r, p)}{\partial r} = K^*$$

Using our profit function:  $\pi^*(w, r, p) = \frac{p^2}{4w} + \frac{p^2}{4r}$

condition 1:

$$\frac{\partial \pi^*}{\partial p} = \frac{2p}{4w} + \frac{2p}{4r} = \frac{p}{2w} + \frac{p}{2r}$$

check

$$\begin{aligned} q = L^{1/2} + K^{1/2} &= \left[ \left( \frac{2w}{p} \right)^{-2} \right]^{1/2} + \left[ \left( \frac{2r}{p} \right)^{-2} \right]^{1/2} \\ &= \left( \frac{2w}{p} \right)^{-1} + \left( \frac{2r}{p} \right)^{-1} = \frac{p}{2w} + \frac{p}{2r} \end{aligned}$$

Condition 2a

$$-\frac{\partial \pi^*(w, r, p)}{\partial w} = -\frac{\partial}{\partial w} \left[ \frac{p^2}{4w} + \frac{p^2}{4r} \right] = -\left( -\frac{p^2}{4w^2} \right) = \underline{\left( \frac{2w}{p} \right)^{-2}}$$

Therefore  $-\frac{\partial \pi^*}{\partial w} = L^*$

Condition 2b

$$-\frac{\partial \pi^*(w, r, p)}{\partial r} = -\left[ -\frac{p^2}{4r^2} \right] = \underline{\left( \frac{2r}{p} \right)^{-2}} = K^*$$

Factor Demand Curves

$L^*$  and  $K^*$  are the firms demand curves for labour and capital

$$\Rightarrow L^* = \frac{p^2}{4w^2} \Rightarrow \frac{\partial L^*}{\partial w} = -\frac{p^2}{2w^3} < 0$$

$$\Rightarrow K^* = \frac{p^2}{4r^2} \Rightarrow \frac{\partial K^*}{\partial r} = -\frac{p^2}{2r^3} < 0$$

Therefore: Downward sloping factor demand curves

## ISO-PROFIT CURVES (Level curves)

Take total differential of  $\pi^*(w, r, p)$ ; let  $d\pi^* = 0$

$$d\pi^* = -\frac{p^2}{4w^2} dw + -\frac{p^2}{4r^2} dr = 0$$

$$\frac{dr}{dw} = -\frac{\frac{p^2}{4w^2}}{\frac{p^2}{4r^2}} = -\frac{r^2}{w^2} < 0 \text{ (slope of Iso Profit Curve)}$$

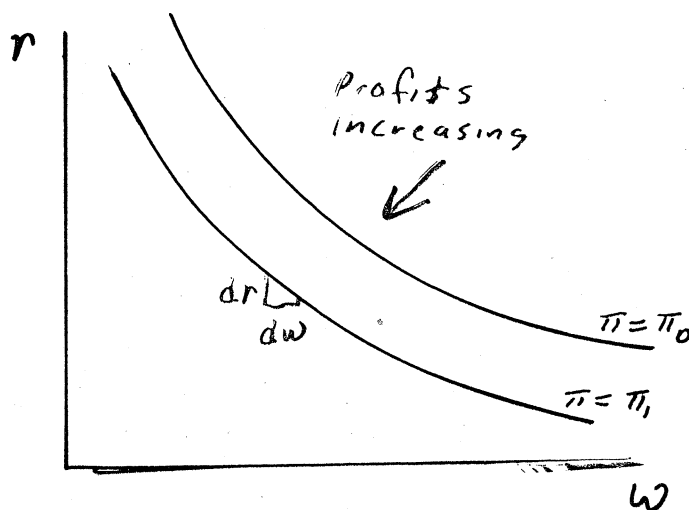
Concave or Convex?

$$\frac{d}{dw} \left( \frac{dr}{dw} \right) = - \left( -2 \frac{r^2}{w^3} \right) = 2 \frac{r^2}{w^3} > 0$$

Therefore the slope of the iso-profit curve is negative ( $\frac{dr}{dw}$ ) but the slope is becoming less negative:

$$\left( \frac{d^2r}{dw^2} \right) > 0$$

Therefore: Convex



## PROFIT MAXIMIZATION

① Developing the profit function

$$\pi = TR - TC$$

Where

$$\pi = PQ - C(Q)$$

Therefore  $\pi$  Max is

$$\frac{\partial \pi}{\partial Q} = \frac{\partial TR}{\partial Q} - \frac{\partial C}{\partial Q} = MR - MC = 0$$

$Q$  is the  
choice variable

Now suppose  $Q = f(K, L)$

then

$$\pi = P \cdot f(K, L) - (wL + rK)$$

where  $TC = wL + rK$

Now Profit Max is

$$\textcircled{1} \frac{\partial \pi}{\partial L} = P f_L - w = 0$$

Now  $K, L$  are the  
choice variables

$$\textcircled{2} \frac{\partial \pi}{\partial K} = P f_K - r = 0$$

The solution  $\left\{ \begin{array}{l} K^* = K^*(w, r, P) \\ L^* = L^*(w, r, P) \end{array} \right\}$   
are demand curves

Now suppose the firm is a monopolist

Then he faces a downward sloping demand curve

$$P = D(Q)$$

Profit function is

$$\pi = D(Q)Q - wL - rK$$

where  $Q = f(K, L)$

differentiate, using the chain rule

F.O.C.

$$\pi_L: [D(Q) + QD'(Q)] f_L - w = 0$$

$$\pi_K: [D(Q) + QD'(Q)] f_K - r = 0$$

or  
 $MR \cdot MP_L - w = 0$

$$MR \cdot MP_K - r = 0$$

or finally

$$[D(f(K, L)) + f(K, L)D'(f(K, L))] f_L - w = 0$$

$$[D(f(K, L)) + f(K, L)D'(f(K, L))] f_K - r = 0$$

giving  $K^* = K^*(w, r) \quad L^* = L^*(w, r)$